

## **SHIPPING GLOSSARY**

### AA

Always Afloat. A contract term requiring that the vessel not rest on the ground. In some ports the ship is aground when approaching or at berth.

### AAR

Abbreviation for: Against All Risks (insurance clause).

### Abaft

A point beyond the midpoint of a ship's length, towards the rear or stern.

### Abandon

A proceeding wherein a shipper/consignee seeks authority to abandon all or parts of their cargo.

### Abatement

A discount allowed for damage or overcharge in the payment of a bill.

### Aboard

Referring to cargo being put, or laden, onto a means of conveyance.

### Absorption

One carrier assumes the charges of another without any increase in charges to the shipper.

### Acceptance

A time draft (or bill of exchange) that the drawee (payer) has accepted and is unconditionally obligated to pay at maturity.

Broadly speaking, any agreement to purchase goods under specified terms.

### Accessorial Charges

Charges that are applied to the base tariff rate or base contract rate, e.g., bunkers, container, currency, destination/delivery.

Accommodation

The living place onboard the ship is called Accommodation.

Acquiescence

When a bill of lading is accepted or signed by a shipper or shippers agent without protest, the shipper is said to acquiesce to the terms, giving a silent form of consent.

Acquittance

A written receipt in full, in discharge from all claims.

Act of God

An act beyond human control, such as lightning, flood or earthquake.

Ad Valorem

A term from Latin meaning, according to value. Import duty applied as a percentage of the cargos dutiable value.

Admiralty (Adm.)

Refers to marine matters such as an Admiralty Court.

Advanced Charge

Transportation charge advanced by one carrier to another to be collected by the later carrier from the consignor or consignee.

Adventure

Shipment of goods on shippers own account. A bill of adventure is a document signed by the master of the ship that carries goods at owners risk. Also, a term used in some insurance policies to mean a voyage or a shipment.

Advice of Shipment

A notice sent to a local or foreign buyer advising that shipment has gone forward and containing details of packing, routing, etc. A copy of the invoice is often enclosed and, if desired, a copy of the bill of lading.

#### Advising Bank

A bank operating in the sellers country that handles letters of credit on behalf of a foreign bank.

#### Aframax Tanker

A vessel of 70,000 to 119,000 DWT capacity. The largest tanker size in the AFRA (average freight rate assessment) tanker rate system.

#### Affreightment, Contract of

An agreement by an ocean carrier to provide cargo space on a vessel at a specified time and for a specified price to accommodate an exporter or importer.

#### Aft

Movement toward the stern (back end) of a ship.

#### Agency Tariff

A tariff published by an agent on behalf of several carriers.

#### Agent (Agt.)

A person authorized to transact business for and in the name of another person or company. Types of agents are:(1) brokers,(2) commission merchants,(3) resident buyers,(4) sales agents,(5) manufacturers representatives.

#### Aggregate Shipment

Numerous shipments from different shippers to one consignee that are consolidated and treated as a single consignment.

#### Agreed valuation

The value of a shipment agreed upon in order to secure a specific freight rate.

### Agreed Weight

The weight prescribed by agreement between carrier and shipper for goods shipped in certain packages or in a certain number.

### Air Waybill

The forwarding agreement or carrying agreement between shipper and air carrier and is issued only in nonnegotiable form.

### All In

The total price to move cargo from origin to destination, inclusive of all charges.

### Allision

The striking by a moving vessel against a stationary object.

### Alongside

A phrase referring to the side of a ship. Goods delivered alongside are to be placed on the dock or barge within reach of the transport ships tackle so that they can be loaded.

### Alternative Rates

Privilege to use the rate producing the lowest charge.

### Ambient Temperature

The temperature of a surrounding body. The ambient temperature of a container is the atmospheric temperature to which it is exposed,

### AntiDumping Duty

A tariff imposed to discourage sale of foreign goods, subsidized to sell at low prices detrimental to local manufacturers.

### Any Quantity (A.Q.)

Usually refers to a rating that applies to an article regardless of size or quantity.

### Apparent Good Order

When freight appears to be free of damage so far as a general survey can determine.

### Appraisers Stores

The warehouse or public stores to which samples of imported goods are taken to be inspected, analyzed, weighed, etc. by examiners or appraisers.

### Arbitrary

A stated amount over a fixed rate to one point to make a rate to another point.

### Arrival Notice

A notification by carrier of ships arrival to the consignee, the Notify Party, and when applicable the Also Notify Party. These parties in interest are listed in blocks 3, 4 and 10, respectively, of the Bill of Lading.

### Assignment

A term commonly used in connection with a bill of lading. It involves the transfer of rights, title and interest in order to assign goods by endorsing the bill of lading.

### Astern

Behind a vessel Move in a reverse direction.

### ATDNSHINC

Any time Day or Night Sundays & Holidays Included. A chartering term referring to when a vessel will work.

### Athwartships

A direction across the width of a vessel.

### Automated Identification System (AIS)

It is a system used by ships and Vessel Traffic Service (VTS) principally for the identification and the locating of vessels. AIS provides a means for ships

to electronically exchange ship data including: identification, position, course, and speed, with other nearby ships and VTS stations.

Avoirdupois Pound

Same as 0.4535924277 kilograms.

AWWL

Always within Institute Warranties Limits (Insurance purpose).

BB

Abbreviation for:

Ballast Bonus: Special payment above the Chartering price when the ship has to sail a long way on ballast to reach the loading port.

Bareboat: Method of chartering of the ship leaving the charterer with almost all the responsibilities of the owner.

B/L

Abbreviation for Bill of Lading.

Backhaul

To haul a shipment back over part of a route it has traveled.

BAF

Abbreviation for Bunker Adjustment Factor. Used to compensate steamship lines for fluctuating fuel costs. Sometimes called Fuel Adjustment Factor or FAF.

Ballast Water Tank

Ballast Water Tanks are the tanks into which the Sea Water or any other Water is filled for improving the Stability of the ship. These tanks can be located anywhere on the Ship.

Balloon Freight

Light, bulky articles.

### Bank Guarantee

Guarantee issued by a bank to a carrier to be used in lieu of lost or misplaced original negotiable bill of lading.

### Barratry

An act committed by the master or mariners of a vessel, for some unlawful or fraudulent purpose, contrary to their duty to the owners, whereby the latter sustain injury. It may include negligence, if so gross as to evidence fraud.

### Barrel (BBL)

A term of measure referring to 42 gallons of liquid at 600 degrees.

### Base Rate

A tariff term referring to ocean rate less accessorial charges, or simply the base tariff rate.

### BCO

Abbreviation for Beneficial Cargo Owner. Refers to the importer of record, who physically takes possession of cargo at destination and does not act as a third party in the movement of such goods.

### Beam

The width of a ship.

### Belt Line

A switching railroad operating within a commercial area.

### Beneficiary

Entity to whom money is payable.

The entity for whom a letter of credit is issued.

The seller and the drawer of a draft.

### Berth Terms

Shipped under rate that includes cost from end of ships tackle at load port to end of ships tackle at discharge port.

### Beyond

Used with reference to charges assessed for cargo movement past a linehaul terminating point.

### Bilateral

A contract term meaning both parties agree to provide something for the other.

### Bill of Exchange

In the United States, commonly known as a Draft. However, bill of exchange is the correct term.

### Bill of Lading (B/L)

Bill of Lading is a document which shows that the cargo has been received on the ship by the Master or the Agent on behalf of the Ship Owner. It is also accepted as a Negotiable Document in case the Cargo is to be sold or transferred to the new buyer. This is a Contract between the Shipper and the Ship Owner, with the Terms and Conditions stated therein. A document that establishes the terms of a contract between a shipper and a transportation company. It serves as a document of title, a contract of carriage and a receipt for goods.

Amended B/L: B/L requiring updates that do not change financial status; this is slightly different from corrected B/L.

B/L Terms & Conditions: the fine print on B/L; defines what the carrier can and cannot do, including the carriers liabilities and contractual agreements.

B/Ls Status: represents whether the bill of lading has been input, rated, reconciled, printed, or released to the customer.

B/Ls Type: refers to the type of B/L being issued. Some examples are: a Memo (ME), Original (OBL), Nonnegotiable, Corrected (CBL) or Amended (AM) B/L.

Canceled B/L: B/L status; used to cancel a processed B/L; usually per shippers request; different from voided B/L.



Clean B/L: A B/L which bears no superimposed clause or notation which declares a defective condition of the goods and/or the packaging.

Combined B/L: B/L that covers cargo moving over various transports.

Consolidated B/L: B/L combined or consolidated from two or more B/Ls.

Corrected B/L: B/L requiring any update which results in money or other financially related changes.

Domestic B/L: Nonnegotiable B/L primarily containing routing details; usually used by truckers and freight forwarders.

Duplicate B/L: Another original Bill of Lading set if first set is lost. Also known as reissued B/L.

Express B/L: Nonnegotiable B/L where there are no paper copies printed of originals.

Freight B/L: A contract of carriage between a shipper and forwarder (who is usually a NVOCC); a nonnegotiable document.

Government B/L (GBL): A bill of lading issued by the U.S. government.

Hitchment B/L: B/L covering parts of a shipment which are loaded at more than one location. Hitchment B/L usually consists of two parts, hitchment and hitchment memo. The hitchment portion usually covers the majority of a divided shipment and carries the entire revenue.

House B/L: B/L issued by a freight forwarder or consolidator covering a single shipment containing the names, addresses and specific description of the goods shipped.

Intermodal B/L: B/L covering cargo moving via multimodal means. Also known as Combined Transport B/L, or Multimodal B/L.

Long Form B/L: B/L form with all Terms & Conditions written on it. Most B/Ls are short form which incorporate the long form clauses by reference.

Memo B/L: Unfreighted B/L with no charges listed.

Military B/L: B/L issued by the U.S. military; also known as GBL, or Form DD1252.

B/L Numbers: U.S. Customs standardized B/L numbering format to facilitate electronic communications and to make each B/L number unique.

Negotiable B/L: The B/L is a title document to the goods, issued to the order of a party, usually the shipper, whose endorsement is required to effect is negotiation. Thus, a shippers order (negotiable) B/L can be bought, sold, or traded while goods are in transit and is commonly used for letter of credit transactions. The buyer must submit the original B/L to the carrier in order to take possession of the goods.

NonNegotiable B/L: See Straight B/L. Sometimes means a file copy of a B/L.

Onboard B/L: B/L validated at the time of loading to transport. Onboard Air, Boxcar, Container, Rail, Truck and Vessel are the most common types.

Optional Discharge B/L: B/L covering cargo with more than one discharge point option possibility.

Order B/L: See Negotiable B/L.

Original B/L: The part of the B/L set that has value, especially when negotiable; rest of set are only informational file copies. Abbreviated as OBL.

Received for Shipment B/L: Validated at time cargo is received by ocean carrier to commence movement but before being validated as Onboard .

Reconciled B/L: B/L set which has completed a prescribed number of edits between the shippers instructions and the actual shipment received. This produces a very accurate B/L.

Short Term B/L: Opposite of Long Form B/L, a B/L without the Terms & Conditions written on it. Also known as a Short Form B/L. The terms are incorporated by reference to the long form B/L.

Split B/L: One of two or more B/Ls which have been split from a single B/L.

Stale B/L: A late B/L; in banking, a B/L which has passed the time deadline of the Letter of Credit (L/C) and is void.

Straight (Consignment) B/L: Indicates the shipper will deliver the goods to the consignee. It does not convey title (nonnegotiable). Most often used when the goods have been prepaid.

To Order B/L: See Negotiable B/L.

Voided B/L: Related to Consolidated B/L; those B/Ls absorbed in the combining process. Different from Canceled B/L.

Bill of Lading Port of Discharge

Port where cargo is discharged from means of transport.

Bill of Sale

Confirms the transfer of ownership of certain goods to another person in return for money paid or loaned.

Bill to Party

Customer designated as party paying for services.

Billed Weight

The weight shown in a waybill and freight bill, i.e, the invoiced weight.

BIMCO

The Baltic and International Maritime Council, the worlds largest private shipping organization.

#### Blanket Bond

A bond covering a group of persons, articles or properties.

#### Blanket Rate

A rate applicable to or from a group of points.

A special rate applicable to several different articles in a single shipment.

#### Blanket Waybill

A waybill covering two or more consignments of freight.

#### Blind Shipment

A B/L wherein the paying customer has contracted with the carrier that shipper or consignee information is not given.

#### Block Stowage

Stowing cargo destined for a specific location close together to avoid unnecessary cargo movement.

#### Blocked Trains

Railcars grouped in a train by destination so that segments (blocks) can be uncoupled and routed to different destinations as the train moves through various junctions. Eliminates the need to break up a train and sort individual railcars at each junction.

#### Blocking or Bracing

Wood or metal supports to keep shipments in place to prevent cargo shifting. See also Dunnage.

#### Bls.

Abbreviation for Bales.

#### Board

To gain access to a vessel.

### Board Feet

The basic unit of measurement for lumber. One board foot is equal to a one-inch board, 12 inches wide and 1 foot long. Thus, a board 10 feet long, 12 inches wide, and 1 inch thick contains 10 board feet.

### Boat

A relatively small, usually open craft/vessel a small, often open vessel for traveling on water. An inland vessel of any size.

### Bobtail

Movement of a tractor, without trailer, over the highway.

### Bogie

A set of wheels built specifically as rear wheels under the container.

### Bolster

A device fitted on a chassis or railcar to hold and secure the container.

### Bond Port

Port of initial Customs entry of a vessel to any country. Also known as First Port of Call.

### Bonded Warehouse

A warehouse authorized by Customs authorities for storage of goods on which payment of duties is deferred until the goods are removed.

### Booking

Arrangements with a carrier for the acceptance and carriage of freight; i.e., a space reservation.

### Booking Number

Reservation number used to secure equipment and act as a control number prior to completion of a B/L.

### Bottom Side Rails

Structural members on the longitudinal sides of the base of the container.

### BottomAir Delivery

A type of air circulation in a temperature control container. Air is pulled by a fan from the top of the container, passed through the evaporator coil for cooling, and then forced through the space under the load and up through the cargo. This type of airflow provides even temperatures.

### Bow

The front of a vessel.

### Boxcar

A closed rail freight car.

### Break Bulk

To unload and distribute a portion or all of the contents of a rail car, container, trailer, or ship.

Loose, noncontainerized mark and count cargo.

Packaged cargo that is not containerized.

### Bridge

The place from where the ship is Navigated as well as where the Chart Room and Wheel House are are situated is called Bridge.

### Bridge Point

An inland location where cargo is received by the ocean carrier and then moved to a coastal port for loading.

### Bridge Port

A port where cargo is received by the ocean carrier and stuffed into containers but then moved to another coastal port to be waded on a vessel.

### Broken Stowage

The space left between cargo due to the Shape of Cases or Packages or because of uneven shape of the Cargo Hold or space in which the cargo is being loaded is called the Broken Stowage. This is given in percentage of Stowage Factor for different Cargo.

#### Broker

A person who arranges for transportation of loads for a percentage of the revenue from the load.

#### Brokerage

Freight forwarder/broker compensation as specified by ocean tariff or contract.

#### Bulk Cargo

Not in packages or containers; shipped loose in the hold of a ship without mark and count. Grain, coal and sulfur are usually bulk freight.

#### BulkFreight Container

A container with a discharge hatch in the front wall; allows bulk commodities to be carried.

#### Bulkhead

A partition separating one part of a ship, freight car, aircraft or truck from another part.

#### Bull Rings

Cargosecuring devices mounted in the floor of containers; allow lashing and securing of cargo.

#### Bunker Charge

An extra charge sometimes added to steamship freight rates; justified by higher fuel costs. Also known as Fuel Adjustment Factor or FAF.

#### Bunkers

A maritime term referring to fuel used aboard the ship. In the past, fuel coal stowage areas aboard a vessel were in bins or bunkers, means the oil or Fuel

which a ship needs for running its engines to move from one place to another or within the Port.

#### Bureau Veritas

A French classification society which certifies seagoing vessels for compliance to standardized rules regarding construction and maintenance.

#### C&F Terms of Sale, or INCOTERMS

Obsolete, although heavily used, term of sale meaning cargo and freight whereby Seller pays for cost of goods and freight charges up to destination port. In July, 1990 the International Chamber of Commerce replaced C&F with CFR.

#### Cabotage

Water transportation term applicable to shipments between ports of a nation; commonly refers to coastwise or intercoastal navigation or trade. Many nations, have cabotage laws which require national flag vessels to provide domestic interport service.

#### CAF

Abbreviation for Currency Adjustment Factor. A charge, expressed as a percentage of a base rate, that is applied to compensate ocean carriers of currency fluctuations.

#### Grain Capacity

Space available from ship side to ship side and from Double Bottom Top to under the Deck and Hatch Covers MINUS space occupied by Beams, Wooden Battens, Frames, Stiffners, and Wooden sheathing is called GRAIN SPACE. Cargo loaded to Grain Capacity are:- Grain in Bulk, Fertilizers in Bulk etc.

#### Bale Capacity

Space available between the Wooden Sheathing, side battens and under side of the Beams and Stiffners is called the Bale capacity. Cargo loaded to Bale Capacity are:- Cases, Cartons, Drums etc.

#### Capacity of a Hold



The amount of Cargo a "Cargo Hold" can accommodate is called the Capacity of the Cargo Hold. It may be expressed in Cu. M. or in m.t.

#### Capesize Vessel

A dry bulk vessel above 80,000dwt or whose beam precludes passage via the Panama Canal and thus forces them to pass around Cape Horn or the Cape of Good Hope.

#### Captains Protest

A document prepared by the captain of a vessel on arriving at port; shows conditions encountered during voyage, generally for the purpose of relieving ship owner of any loss to cargo and shifting responsibility for reimbursement to the insurance company.

#### Car Pooling

Use of individual carrier/rail equipment through a central agency for the benefit of carriers and shippers.

#### Car Seal

Metal strip and lead fastener used for locking freight car or truck doors. Seals are numbered for record purposes.

#### Carfloat

A barge equipped with tracks on which up to approximately 12 railroad cars are moved in harbors or inland waterways.

#### Cargo Battens

These are removable wooden battens fitted across the inner edges of frames in a cargo hold to prevent contact between cargo and the shipside. They also provide flow of air (ventilation) cargo and shipside, thus preventing the damages to the cargo by sweat.

#### Cargo

Freight loaded into a ship.

#### Cargo Deadweight

The weight expressed in tonnes of any cargo, package or parcel.

#### Cargo Hold

The space on the Ship for stowage of Cargo for earning Freight is Called Cargo Hold.

#### Cargo Manifest

This is a document which shows the list of Cargo on board the Ship indicating Marks and Numbers, Quantity, Weight Place of storage and is called the Cargo Manifest. This is prepared from the Bill of Lading. For Dangerous Cargo a separate Cargo Manifest has to be prepared. A manifest that lists all cargo carried on a specific vessel voyage.

#### Cargo NOS

Cargo Not Otherwise Specified. Usually the rate entry in a tariff that can apply to commodities not covered under a specific item or sub item in the applicable tariff.

#### Cargo Preference

Cargo reserved by a Nations laws for transportation only on vessels registered in that Nation. Typically the cargo is moving due to a direct or indirect support or activity of the Government.

#### Cargo Space

Commercial purpose.

#### Cargo Tonnage

Most ocean freight is billed on the basis of weight or measurement tons (W/M). Weight tons can be expressed in short tons of 2000 pounds, long tons of 2240 pounds or metric tons of 1000 kilos (2204.62 pounds). Measurement tons are usually expressed as cargo measurement of 40 cubic feet (1.12 meters) or cubic meters (35.3 cubic feet.)

#### Carload Rate

A rate applicable to a carload of goods.

#### Carnet

A customs document permitting the holder to temporarily carry or send merchandise into certain foreign countries (for display, demonstration or similar purposes) without paying duties or posting bonds. Any of various Customs documents required for crossing some international borders.

#### Carrier

Any person or entity who, in a contract of carriage, undertakes to perform or to procure the performance of carriage by rail, road, sea, air, inland waterway or by a combination of such modes.

#### Carriers Certificate

A certificate required by U.S. Customs to release cargo properly to the correct party.

#### Cartage

Usually refers to intracity hauling on drays or trucks. Same as drayage.

#### Cartment

Customs form permitting inbond cargo to be moved from one location to another under Customs control, within the same Customs district. Usually in motor carriers possession while draying cargo.

#### Cash Against Documents (CAD)

Method of payment for goods in which documents transferring title are given the buyer upon payment of cash to an intermediary acting for the seller, usually a commission house.

#### Cash in Advance (CIA)

A method of payment for goods in which the buyer pays the seller in advance of the shipment of goods. Usually employed when the goods, such as specialized machinery, are built to order.

#### Cash With Order (CWO)

A method of payment for goods in which cash is paid at the time of order and the transaction becomes binding on both buyer and seller.

#### CBM (CM)

Abbreviation for Cubic Meter.

#### Cells

The construction system employed in container vessels; permits ship containers to be stowed in a vertical line with each container supporting the one above it

#### Center of Gravity

The point of equilibrium of the total weight of a containership, truck, train or a piece of cargo.

#### Certificate of Inspection

A document certifying that merchandise (such as perishable goods) was in good condition immediately prior to its shipment.

Flag vessels compliance with applicable laws and regulations.

#### Certificate of Origin

A certified document showing the origin of goods; used in international commerce.

#### CFS

Abbreviation for Container Freight Station. A shipping dock where cargo is loaded (stuffed ) into or unloaded (stripped ) from containers. Generally, this involves less than containerload shipments, although small shipments destined to same consignee are often consolidated. Container reloading from/to rail or motor carrier equipment is a typical activity. These facilities can be located in container yards, or off dock.

#### Chart Room

This is situated on the Bridge Deck. Chart Room is the place where the Navigational Charts are kept and the ship's position is plotted from time to time by the Navigating Officer while maneuvering

#### Charter Party

A written contract between the owner of a vessel and the person desiring to employ the vessel (charterer); sets forth the terms of the arrangement, such as duration of agreement, freight rate and ports involved in the trip.

#### Chassis

A frame with wheels and container locking devices in order to secure the container for movement.

#### Chock

A piece of wood or other material placed at the side of cargo to prevent rolling or moving sideways.

#### CCC Mark

A mark or label indicating the cargo conforms to standards required by China for certain products.

#### CE Mark

A mark or label indicating the cargo conforms to standards required by the European Union for certain products.

#### CI

Abbreviation for Cost and Insurance. A price that includes the cost of the goods, the marine insurance and all transportation charges except the ocean freight to the named point of destination.

#### CIF (Named Port)

Abbreviation for Cost, Insurance, Freight. (Named Port) Same as C&F or CFR except seller also provides insurance to named destination.

#### CIF&C

Price includes commission as well as CIF.

#### CIF&E

Abbreviation for Cost, Insurance, Freight and Exchange.

#### CIFCI

Abbreviation for Cost, Insurance, Freight, Collection and Interest.

#### CIFI&E

Abbreviation for Cost, Insurance, Freight, Interest and Exchange.

#### CKD

Abbreviation for Completely Knocked Down. Parts and subassemblies being transported to an assembly plant.

#### CL

Abbreviation for Carload and Containerload .

#### Claim

A demand made upon a transportation line for payment on account of a loss sustained through its alleged negligence.

#### Classification

A publication, such as Uniform Freight Classification (railroad) or the National Motor

#### Freight Classification

(motor carrier), that assigns ratings to various articles and provides bill of lading descriptions and rules.

#### Classification Rating

The designation provided in a classification by which a class rate is determined.

#### Classification Society

An organization maintained for the surveying and classing of ships so that insurance underwriters and others may know the quality and condition of the vessels offered for insurance or employment. See also ABS, BV, DNV, LR and NK.

#### Classification Yard

A railroad yard with many tracks used for assembling freight trains.

### Clean Bill of Lading

A receipt for goods issued by a carrier with an indication that the goods were received in apparent good order and condition, without damage or other irregularities. If no notation or exception is made, the B/L is assumed to be cleaned.

### Cleaning in Transit

The stopping of articles, such as peanuts, etc., for cleaning at a point between the point of origin and destination.

### Clearance Limits

The size beyond which cars or loads cannot use bridges, tunnels, etc.

### Cleat

A strip of wood or metal used to afford additional strength, to prevent warping, or to hold in place.

### ClipOn

Refrigeration equipment attachable to an insulated container that does not have its own refrigeration unit.

### CM

Abbreviation for Cubic Meter (capital letters).

### cm

Abbreviation for centimeter.

### Coastwise

Water transportation along the coast.

### COD

Abbreviation for: Collect (cash) on Delivery. Carried on Docket (pricing).

### COFC

Abbreviation for the Railway Service Container On Flat Car.

#### COGSA

Carriage of Goods by Sea Act. U.S. federal codification passed in 1936 which standardizes carriers liability under carriers bill of lading. U.S. enactment of The Hague Rules.

#### Collecting

A bank that acts as an agent to the sellers bank (the presenting bank). The collecting bank assumes no responsibility for either the documents or the merchandise.

#### Collection

A draft drawn on the buyer, usually accompanied by documents, with complete instructions concerning processing for payment or acceptance.

#### Combination Export Mgr.

A firm that acts as an export sales agent for more than one noncompeting manufacturer.

#### Combination Rate

A rate made up of two or more factors, separately published.

#### Commercial Invoice

Represents a complete record of the transaction between exporter and importer with regard to the goods sold. Also reports the content of the shipment and serves as the basis for all other documents relating to the shipment.

#### Commercial Transport Vessel

Any ship which is used primarily in commerce (1) For transporting persons or goods to or from any harbor(s) or port(s) or between places within a harbor area;(2) In connection with the construction, change in construction, servicing, maintenance, repair, loading, unloading, movement, piloting, or salvaging of any other ship or vessel.

#### Commodity



Article shipped. For dangerous and hazardous cargo, the correct commodity identification is critical.

#### Commodity Rate

A rate published to apply to a specific article or articles.

#### Common Carrier

A transportation company which provides service to the general public at published rates.

#### Common Law

Law that derives its force and authority from precedent, custom and usage rather than from statutes, particularly with reference to the laws of England and the United States.

#### Company Security Officer

Is the person designated by the company for ensuring that a ship security assessment is carried out and that a ship security plan is developed, submitted for approval and thereafter implemented and maintained for liaison with port facility security officers and the ship security officer.

#### Compulsory Ship

Any ship which is required to be equipped with radio telecommunication equipment in order to comply with the radio or radio-navigation provisions of a treaty or statute to which the vessel is subject.

#### Concealed Damage

Damage that is not evident from viewing the unopened package.

#### Conference

An association of ship owners operating in the same trade route who operate under collective conditions and agree on tariff rates.

#### Confirmed Letter of Credit

A letter of credit, issued by a foreign bank, whose validity has been confirmed by a domestic bank. An exporter with a confirmed letter of credit is assured of payment even if the foreign buyer or the foreign bank defaults

#### Confirming Bank

The bank that adds its confirmation to another banks (the issuing banks) letter of credit and promises to pay the beneficiary upon presentation of documents specified in the letter of credit.

#### Connecting Carrier

A carrier which has a direct physical connection with, or forms a link between two or more carriers.

#### Consignee

A person or company to whom commodities are shipped.

#### Consignee Mark

A symbol placed on packages for identification purposes; generally a triangle, square, circle, etc. with letters and/or numbers and port of discharge.

#### Consignment

(1) A stock of merchandise advanced to a dealer and located at his place of business, but with title remaining in the source of supply.(2) A shipment of goods to a consignee.

#### Consignor

A person or company shown on the bill of lading as the shipper.

#### Connecting Carrier Agreement

A connecting carrier agreement is a contract between the originating carrier and a second party, where the second party agrees to carry goods to a final destination on a through Bill of Lading.

#### Consolidation

Cargo containing shipments of two or more shippers or suppliers. Containerload shipments may be consolidated for one or more consignees, often in containerload quantities.

#### Consolidator

A person or firm performing a consolidation service for others. The consolidator takes advantage of lower full carload (FCL) rates, and passes on the savings to shippers.

#### Consul

A government official residing in a foreign country who represents the interests of her or his country and its nationals.

#### Consular Declaration

A formal statement describing goods to be shipped; filed with and approved by the consul of the country of destination prior to shipment.

#### Consular Invoice

A document, certified by a consular official, is required by some countries to describe a shipment. Used by Customs of the foreign country, to verify the value, quantity and nature of the cargo.

#### Consular Visa

An official signature or seal affixed to certain documents by the consul of the country of destination.

#### Consumption Entry (CE)

The process of declaring the importation of foreignmade goods into the Country for use in that Country.

**CONTAINERS** Containers are the units of Standard Sizes of 20 ft., 40 ft. or 45 ft. used for carriage of cargo inside them. They are usually carried by the Container Vessels.

#### Container

A truck trailer body that can be detached from the chassis for loading into a vessel, a rail car or stacked in a container depot. Containers may be ventilated,

insulated, refrigerated, flat rack, vehicle rack, open top, bulk liquid or equipped with interior devices. A container may be 20 feet, 40 feet, 45 feet, 48 feet or 53 feet in length, 80 or 86 in width, and 86 or 96 in height.

#### Container Booking

Arrangements with a steamship line to transport containerized cargo.

#### Container Freight Station

See CFS.

#### Container Manifest

Document showing contents and loading sequence, point of origin, and point of destination for a container. Vessels are required by law to carry such a document for each container carried.

#### Container Pool

An agreement between parties that allows the efficient use and supply of containers. A common supply of containers available to the shipper as required.

#### Container Terminal

An area designated for the stowage of cargoes in container; usually accessible by truck, railroad and marine transportation. Here containers are picked up, dropped off, maintained and housed.

#### Container Yard (CY)

A materialshhandling/storage facility used for completely unitized loads in containers and/or empty containers. Commonly referred to as CY.

#### Containerizable Cargo

Cargo that will fit into a container and result in an economical shipment.

#### Containerization

Stowage of general or special cargoes in a container for transport in the various modes.

#### Container Load

A load sufficient in size to fill a container either by cubic measurement or by weight.

#### Contraband

Cargo that is prohibited.

#### Contract

A legally binding agreement between two or more persons/organizations to carry out reciprocal obligations or value.

#### Contract Carrier

Any person not a common carrier who, under special and individual contracts or agreements, transports passengers or property for compensation.

#### Controlled Atmosphere

Sophisticated, computercontrolled systems that manage the mixtures of gases within a container throughout an intermodal journey reducing decay.

#### Corner Posts

Vertical frame components fitted at the corners of the container, integral to the corner fittings and connecting the roof and floor structures. Containers are lifted and secured in a stack using the castings at the ends.

#### Correspondent Bank

A bank that, in its own country, handles the business of a foreign bank.

#### Cost, Insurance and Freight (CIF)

Cost of goods, marine insurance and all transportation (freight) charges are paid to the foreign point of delivery by the seller.

#### Countervailing Duty

An additional duty imposed to offset export grants, bounties or subsidies paid to foreign suppliers in certain countries by the government of that country for the purpose of promoting export.

### Crane

These are used for lifting off and on of cargo from / to the jetty or the ship. Generally their capacity is much more than Derricks. They move with the cargo and are easy to handle.

### Cross Member

Transverse members fitted to the bottom side rails of a container, which support the floor.

### Cu.

An abbreviation for Cubic. A unit of volume measurement.

### Cube Out

When a container or vessel has reached its volumetric capacity before its permitted weight limit.

### Cubic Foot

1,728 cubic inches. A volume contained in a space measuring one foot high, one foot wide and one foot long

### Customhouse

A government office where duties are paid, import documents filed, etc., on foreign shipments.

### Customhouse Broker

A person or firm, licensed by the treasury department of their country when required, engaged in entering and clearing goods through Customs for a client (importer).

### Customs

Government agency charged with enforcing the rules passed to protect the countrys import and export revenues.

### Customs Bonded Warehouse

A warehouse authorized by Customs to receive dutyfree merchandise.

#### Customs Entry

All countries require that the importer make a declaration on incoming foreign goods. The importer then normally pays a duty on the imported merchandise. The importers statement is compared against the carriers vessel manifest to ensure that all foreign goods are properly declared.

#### Customs Invoice

A form requiring all data in a commercial invoice along with a certificate of value and/or a certificate of origin. Required in a few countries (usually former British territories) and usually serves as a sellers commercial invoice.

#### Customs of the Port (COP)

A phrase often included in charter parties and freight contracts referring to local rules and practices which may impact upon the costs borne by the various parties.

#### CutOff Time

The latest time cargo may be delivered to a terminal for loading to a scheduled train or ship.

#### Cwt.

Hundred weight (United States, 100 pounds; U.K.,112)

#### CY

Abbreviation for: Container Yard. The designation for full container receipt/delivery.

#### D&H

Abbreviation for Dangerous and Hazardous cargo.

#### DDC

Abbreviation for Destination Delivery Charge. A charge, based on container size, that is applied in many tariffs to cargo. This charge is considered accessorial and is added to the base ocean freight. This charge covers crane

lifts off the vessel, drayage of the container within the terminal and gate fees at the terminal operation.

#### Damages to Cargo Handling -

If the Cargo is damaged while handling due to improper slinging or using improper equipments or is not being handled as per the instructions indicated on the Cargo is termed as Handling Damages.

Dragging - When the Cargo is pulled out of its stowed space and is damaged the damage is termed as "Damages due to Dragging". This may also happen when the wires to drag out the Cargo are not placed properly or put at a wrong angle.

Crushing - When the Packages of fragile nature or weak cases are over stowed by heavier goods are called Crushing Damage.

Sweat - When the Cargo is damaged due to the sweating of Cargo or the Ship due to change in internal and external temperature of the Cargo space is called Damage by Sweat.

Contamination - Some Cargoes can be damaged because of the strong smell of the other Cargoes, loaded in the same space. For example Tea loaded with Cloves or Turmeric, etc. It may also happen if the Cargo space is not cleaned and cleared up of the strong smell of previous cargo.

#### Deadhead

One leg of a move without a paying cargo load. Usually refers to repositioning an empty piece of equipment

#### Deadweight Cargo

A long ton of cargo that can be stowed in less than 40 cubic feet.

#### Deadweight Tonnage (DWT)

The number of tons of 2,240 pounds that a vessel can transport of cargo, stores and bunker fuel. It is the difference between the number of tons of water a vessel displaces light and the number of tons it displaces when submerged to the load line. An approximate conversion ratio is 1NT = 1.7GT and 1GT = 1.5DWT.

#### Deck

The Floors of the ship are called the Deck.



#### Deconsolidation Point

Place where loose or other noncontainerized cargo is ungrouped for delivery.

#### Deep Tank

Deep Tanks are situated in the Cargo Hold of the Ship. They are High Tanks and are usually utilised for Vegetable oils, fats, and any other consumable liquid products.

#### Deficit Weight

The weight by which a shipment is less than the minimum weight.

#### Delivery Instructions

Order to pick up goods at a named place and deliver them to a pier. Usually issued by exporter to trucker but may apply to a railroad, which completes delivery by land. Use is limited to a few major U.S. ports. Also known as shipping delivery order.

#### Demdes

Demurrage/Despatch money. (Under vessel chartering terms, the amount to be paid if the ship is loading/discharging slower/faster than foreseen.)

#### Demmurage

The amount paid to the Shipowner by a Charterer for any delays in loading or discharging of Cargo within stipulated time as mentioned in the Charter Party is called Demmurage. A penalty charge against shippers or consignees for delaying the carriers equipment or vessel beyond the allowed free time. The free time and demurrage charges are set forth in the charter party or freight tariff. See also Detention and Per Diem.

#### Density

The weight of cargo per cubic foot or other unit.

#### Depot, Container

Container freight station or a designated area where empty containers can be picked up or dropped off.

### Derrick

The Equipments which lifts the cargo off or onto the ship is called Derrick. They are used in pairs. They are of smaller capacity than the cranes.

### Despatch

An incentive payment paid by the vessel to the charterer for loading and unloading the cargo faster than agreed. Usually negotiated only in charter parties. Also called dispatch.

### Despatch Money

A bonus paid by the Shipowner to the Charterer of his ship, if the loading or discharging of cargo is completed much earlier than the stipulated time as mentioned in the Charter Party is called Despatch money.

### Destination

The place to which a shipment is consigned. The place where carrier actually turns over cargo to consignee or his agent.

### Det Norske Veritas

A Norwegian classification society which certifies seagoing vessels for compliance to standardized rules regarding construction and maintenance.

### Detention

A penalty charge against shippers or consignees for delaying carriers equipment beyond allowed time. Demurrage applies to cargo; detention applies to equipment. See Per Diem.

### Devanning

The unloading of a container or cargo van.

### DF Car

DamageFree Car. Boxcars equipped with special bracing material.

### Differential

An amount added or deducted from base rate to make a rate to or from some other point or via another route.

### Discrepancy Letter of Credit

When documents presented do not conform to the requirements of the letter of credit (L/C), it is referred to as a discrepancy. Banks will not process L/Cs which have discrepancies. They will refer the situation back to the buyer and/or seller and await further instructions.

### Displacement

The weight, in tons of 2,240 pounds, of the vessel and its contents. Calculated by dividing the volume of water displaced in cubic feet by 35, the average density of sea water.

### Diversion

A change made either in the route of a shipment in transit (see Reconsignment) or of the entire ship.

### Division

Carriers practice of dividing revenue received from rates where joint hauls are involved. This is usually according to agreed formulae.

### Dock

For ships, a cargo handling area parallel to the shoreline where a vessel normally ties up. For land transportation, a loading or unloading platform at an industrial location or carrier terminal.

### Dock Receipt

A form used to acknowledge receipt of cargo and often serves as basis for preparation of the ocean bill of lading.

### Dockage

Refers to the charge assessed against the vessel for berthing at the facility or for mooring to a vessel so berthed.

### Docket

Present a rate proposal to a conference meeting for adoption as a conference group rate.

### Documents Against Acceptance (D/A)

Instructions given by a shipper to a bank indicating that documents transferring title to goods should be delivered to the buyer only upon the buyers acceptance of the attached draft.

### Documents Against Payment (D/P)

An indication on a draft that the documents attached are to be released to the drawee only on payment.

### Dolly

A set of wheels that support the front of a container; used when the automotive unit is disconnected.

### DoortoDoor

Through transportation of a container and its contents from consignor to consignee. Also known as House to House. Not necessarily a through rate.

### Double Bottom Tank

The lower most Tanks under the Cargo Hold are called the Double Bottom Tanks. They are like double skin to the ship and protect ship's bottom.

### Draft

The number of feet that the hull of a ship is beneath the surface of the water.

An unconditional order in writing, addressed by one party (drawer) to another party (drawee), requiring the drawee to pay at a fixed or determinable future date a specified sum in lawful currency to the order of a specified person.

### Draft, Bank

An order issued by a seller against a purchaser; directs payment, usually through an intermediary bank. Typical bank drafts are negotiable instruments and are similar in many ways to checks on checking accounts in a bank.

### Draft, Clean

A draft to which no documents are attached.

Draft, Date

A draft that matures on a fixed date, regardless of the time of acceptance.

Draft, Discounted

A time draft under a letter of credit that has been accepted and purchased by a bank at a discount.

Draft, Sight

A draft payable on demand upon presentation.

Draft, Time

A draft that matures at a fixed or determinable time after presentation or acceptance.

Drawback

A partial refund of an import fee. Refund usually results because goods are reexported from the country that collected the fee.

Drawee

The individual or firm that issues a draft and thus stands to receive payment.

Drayage

Charge made for local hauling by dray or truck. Same as Cartage.

DRFS

Abbreviation for Destination Rail Freight Station. Same as CFS at destination, except a DRFS is operated by the rail carrier participating in the shipment.

DSU

Delay in Startup Insurance is a policy to protect the seller of a construction project from penalties if the project is not completed on time. See Liquidated Damages.

Dry Cargo

Cargo that is not liquid and normally does not require temperature control.

#### DryBulk Container

A container constructed to carry grain, powder and other freeflowing solids in bulk. Used in conjunction with a tilt chassis or platform.

#### Dumping

Attempting to import merchandise into a country at a price less than the fair market value, usually through subsidy by exporting country.

#### Dunnage

These are the wooden planks or pieces generally used to avoid damages to the Cargo and also to prevent skidding of Packages while stored on-board the Ship. The Dunnage protects the Cargo as well as the various parts of the ship coming in direct touch with each other. Any material or objects utilized to protect cargo. Examples of dunnage are blocks, boards, burlap and paper.

#### Dutiable Value

The amount on which an Ad Valorem or customs duty is calculated.

#### DWT

See Deadweight Tonnage.

#### Echosounder

Echo Sounder is an equipment which runs electronically and indicates the depth of water below the ship's bottom.

#### Edge Protector

An angle piece fitted over the edge of boxes, crates, bundles and other packages to prevent the pressure from metal bands or other types from cutting into the package.

#### EDI

Abbreviation for Electronic Data Interface. Generic term for transmission of transactional data between computer systems. EDI is typically via a batched transmission, usually conforming to consistent standards.

### Embargo

Order to restrict the hauling of freight.

### Empty Repo

Contraction for Empty Repositioning. The movement of empty containers.

### Endorsement

A legal signature usually placed on the reverse of a draft; signifies transfer of rights from the holder to another party.

### Entry

Customs documents required to clear an import shipment for entry into the general commerce of a country.

### Equalization

A monetary allowance to the customer for picking up or delivering at a point other than the destination shown on the bill of lading. This provision is covered by tariff publication.

### Equipment Interchange Receipt (EIR)

A document transferring a container from one carrier to another, or to/from a terminal.

### ETA, C, D, R, S

Estimated Time of Arrival, Completion, Departure, Readiness, or Sailing Estimated Time of Availability. That time when a tractor/partner carrier is available for dispatch.

### Ethylene

A gas produced by many fruits and vegetables that accelerates the ripening and aging processes.

### E.W.I.B.

Eastern Weighing and Inspection Bureau.

Ex Dec

Contraction for Shippers Export Declaration.

Ex From

When used in pricing terms such as Ex Factory or Ex Dock, it signifies that the price quoted applies only at the point of origin indicated.

Exception

Notations made when the cargo is received at the carriers terminal or loaded aboard a vessel. They show any irregularities in packaging or actual or suspected damage to the cargo. Exceptions are then noted on the bill of lading.

Expiry Date

Issued in connection with documents such as letters of credit, tariffs, etc. to advise that stated provisions will expire at a certain time.

Export

Shipment of goods to a foreign country.

Export Declaration

A government document declaring designated goods to be shipped out of the country.

Export License

A government document which permits the Licensee to engage in the export of designated goods to certain destinations.

Export Rate

A rate published on traffic moving from an interior point to a port for transshipment to a foreign country.

Ex-Works



An Incoterm of sale meaning the seller delivers to the buyer at sellers named premises.

Factor

A factor is an agent who will, at a discount (usually five to 8% of the gross), buy receivables.

FAK

Abbreviation for Freight All Kinds. Usually refers to full container loads of mixed shipments.

False Billing

Misrepresenting freight or weight on shipping documents.

FAS

Abbreviation for Free Alongside Ship.

FCL

Abbreviation for Full Container Load.

FD

Abbreviation for Free Discharge.

F.D.A.

Food and Drug Administration.

Feeder Service

Cargo to/from regional ports are transferred to/from a central hub port for a longhaul ocean voyage.

Feeder Vessel

A shortsea vessel which transfers cargo between a central hub port and smaller spoke ports.

### FEU

Abbreviation for FortyFoot Equivalent Units. Refers to container size standard of 40 feet. Two 20foot containers or TEUs equal one FEU.

### Fifth Wheel

The semicircular steel coupling device mounted on a tractor which engages and locks with a chassis semitrailer.

### FIO

See Free In and Out.

### Fire Scape

Fire Scape is an exit from an enclosed area on board the ship, which can be used for getting out of the area in case of Fire or other emergencies.

### Firkin

A capacity measurement equal to onefourth of a barrel.

### Fixed Costs

Costs that do not vary with the level of activity. Some fixed costs continue even if no cargo is carried. Terminal leases, rent and property taxes are fixed costs.

### Flat Car

A rail car without a roof and walls.

### Flat Rack/Flat Bed Container

A container with no sides and frame members at the front and rear. Container can be loaded from the sides and top.

### FOB

See Free On Board. See also Terms of Sale, FOB.

FOR

Abbreviation for Free on Rail.

Force Majeure

The title of a common clause in contracts, exempting the parties for nonfulfillment of their obligations as a result of conditions beyond their control, such as earthquakes, floods or war.

Fore and Aft

The direction on a vessel parallel to the center line.

FPPI

Foreign Principal Party of Interest The party to whom final delivery or end use of the exported goods will be made, usually the buyer.

Foreign Trade Zone

A free port in a country divorced from Customs authority but under government control. Merchandise, except that which is prohibited, may be stored in the zone without being subject to import duty regulations.

Fork Lift

A machine used to pick up and move goods loaded on pallets or skids.

Foul Bill of Lading

A receipt for goods issued by a carrier with an indication that the goods were damaged when received. Compare Clean Bill of Lading.

FourWay Pallet

A pallet designed so that the forks of a fork lift truck can be inserted from all four sides. See Fork lift.

Forwarder Compensation

See Brokerage.

F.P.A.

See Free of Particular Average.

Free Alongside (FAS)

The seller must deliver the goods to a pier and place them within reach of the ships loading equipment. See Terms of Sale.

Free Astray

An astray shipment (a lost shipment that is found) sent to its proper destination without additional charge.

Free Carrier (FCA)

An Incoterm of sale meaning the seller has delivered when the cargo is given to the carrier nominated by the buyer at the named place.

Free In and Out (FIO)

Cost of loading and unloading a vessel is borne by the charterer/shipper.

Free of Particular Average (FPA)

A marine insurance term meaning that the insurer will not allow payment for partial loss or damage to cargo shipments except in certain circumstances, such as stranding, sinking, collision or fire.

Free on Board (FOB U.S. Domestic Use)

Shipped under a rate that includes costs of delivery to and the loading onto a carrier at a specified point.

FOB Freight Allowed: The same as FOB named inland carrier, except the buyer pays the transportation charge and the seller reduces the invoice by a like amount.

FOB Freight Prepaid: The same as FOB named inland carrier, except the seller pays the freight charges of the inland carrier.

FOB Named Point of Exportation: Seller is responsible for the cost of placing the goods at a named point of exportation. Some European buyers use this form when they actually mean FOB vessel.

FOB Vessel: Seller is responsible for goods and preparation of export documentation until actually placed aboard the vessel.

Free on Board (Intl Use)

See Terms of Sale.

Free Out (FO)

Cost of unloading a vessel is borne by the charterer.

Free Port

A restricted area at a seaport for the handling of dutyexempted import goods. Also called a Foreign Trade Zone.

Free Time

That amount of time that a carriers equipment may be used without incurring additional charges. (See Storage, Demurrage or Per Diem.)

Free Trade Zone

A port designated by the government of a country for dutyfree entry of any nonprohibited goods. Merchandise may be stored, displayed, used for manufacturing, etc., within the zone and reexported without duties.

Freight

Refers to either the cargo carried or the charges assessed for carriage of the cargo.

Freight Bill

A document issued by the carrier based on the bill of lading and other information; used to account for a shipment operationally, statistically, and financially. An Invoice.

Freight Forwarder

A person whose business is to act as an agent on behalf of the shipper. A freight forwarder frequently makes the booking reservation. In the United States, freight forwarders are now licensed by the FMC as Ocean Intermediaries.

Freight Charges

The Charges levied on any Cargo for Carriage from one Port to another Port are Called the Freight Charges, these charges are charged on following:

**Deadweight Cargo Freight:** The Cargo which has the Freight Charges levied according to it's weight is called a Deadweight Cargo. Example - Steel.

**Measurement Cargo Freight:** The Cargo which has the Freight Charges levied according to it's measurement is called a Measurement Cargo. Example - cotton.

**Freighters**

See Ships.

**Fresh Water Tank**

The Tanks on the ship into which the Fresh Water for drinking or for human consumption is kept are called Fresh Water Tanks.

**Full Shipload Lot**

The amount of cargo a vessel carries or is able to carry. Practically, it is the amount of cargo which induces the specific voyage. While the cargo lot may take up the majority of the vessels space or tonnage capacity, it does not require a vessels volume and weight capacity to be fully utilized.

**Full and Down**

An expression to describe a loaded vessel carrying cargoes of such a volume and weight that it fills all the vessels spaces and also brings her down to her tonnage loadline. A rare but optimum revenue condition for a vessel operator.

**Funnel**

The Funnel is found on the top Deck connected to the Ship's Engine Room for the exhaust of Smoke, Gases & Shute.

**Galley**

The Kitchen of the ship is called Galley.

**Gangway**

The ladder leading from the Jetty to the ship Entrance is called the Gangway. It is the main ladder of a ship.

#### Gateway

Industryrelated: A point at which freight moving from one territory to another is interchanged between transportation lines.

#### GATT

Abbreviation for General Agreement on Tariffs and Trade. A multilateral treaty to help reduce trade barriers between the signatory countries and to promote trade through tariff concessions. The World Trade Organization (WTO) superseded GATT in 1994.

#### GBL

Abbreviation for Government Bill of Lading.

#### GDSM

Abbreviation for General Department Store Merchandise. A classification of commodities that includes goods generally shipped by massmerchandise companies. This commodity structure occurs only in service contracts.

#### General Order (G.O.)

When U.S. Customs orders shipments without entries to be kept in their custody in a bonded warehouse.

#### Generator Set (Gen Set)

A portable generator which can be attached to a refrigerated container to power the refrigeration unit during transit.

#### Global Maritime Intelligence Integration (GMII)

It is within the Office of the Director of National Intelligence, with the mission to ensure governmentwide access to maritime information and data critical to intelligence production and to serve as the focal point and oversight agent for maritime specific information issues.

#### GoDown

In the Far East, a warehouse where goods are stored and delivered.

#### Gooseneck

The front rails of the chassis that raise above the plane of the chassis and engage in the tunnel of a container leading to the connection to tractor.

#### GRI

Abbreviation for General Rate Increase. Used to describe an across-the-board tariff rate increase implemented by conference members and applied to base rates.

#### Gross Tonnage (GT)

Applies to vessels, not to cargo,  $(0.2 + 0.02 \log_{10} V)$  where V is the volume in cubic meters of all enclosed spaces on the vessel. Since 1994, it replaces Gross Registered Tonnage. An approximate conversion ratio is  $1 \text{ NT} = 1.7 \text{ GT}$  and  $1 \text{ GT} = 1.5 \text{ DWT}$ .

#### Gross Weight

Entire weight of goods, packaging and freight car or container, ready for shipment. Generally, 80,000 pounds maximum container, cargo and tractor for highway transport. Gross weight is the weight of the packing or casing + the contents inside it.

#### Groupage

A consolidation service, putting small shipments into containers for shipment.

#### GVW

Abbreviation for Gross Vehicle Weight. The combined total weight of a vehicle and its container, inclusive of prime mover.

#### Hague Rules, The

A multilateral maritime treaty adopted in 1921 (at The Hague, Netherlands). Standardizes liability of an international carrier under the Ocean B/L. Establishes a legal floor for B/L. See COGSA

#### Handymax Vessel



A dry bulk vessel of 35,000 to 49,000dwt. (Note that a Handy drybulk carrier is from 10,000 to 34,000dwt.) A Handymax Tanker is a liquid bulk carrier of 10,000 to 60,000dwt.

#### Harbor

Any place to which ships may resort for shelter, or to load or unload passengers or goods, or to obtain fuel, water, or supplies. This term applies to such places whether proclaimed public or not and whether natural or artificial.

#### Harbor Master

An official responsible for construction, maintenance, operation, regulation, enforcement, administration and management pertaining to marinas, ports and harbors.

#### Hatch

The opening in the deck of a vessel; gives access to the cargo hold. The place where the cargo is loaded or stowed is called Hatch.

#### Hatch Covers

The fixed or foldable type of covers of the Hatch on the deck are called Hatch Covers. These could be operated manually or mechanically. They make the Hatches water tight.

#### HAZ MAT

An industry abbreviation for Hazardous Material.

#### HeavyLift Charge

A charge made for lifting articles too heavy to be lifted by a ships normal tackle.

#### HighDensity Compression

Compression of a flat or standard bale of cotton to approximately 32 pounds per cubic foot. Usually applies to cotton exported or shipped coastwise.

#### Hitchment

The marrying of two or more portions of one shipment that originate at different locations, moving under one bill of lading, from one shipper to one consignee. Authority for this service must be granted by tariff publication. See Bill of Lading.

#### Hopper Barge

A barge which loads material dumped into it by a dredger and discharges the cargo through the bottom.

#### HousetoHouse

See DoortoDoor.

#### HousetoPier

Cargo loaded into a container by the shipper under shippers supervision. When the cargo is exported, it is unloaded at the foreign pier destination.

#### Humping

The process of connecting a moving rail car with a motionless rail car within a rail classification yard in order to make up a train. The cars move by gravity from an incline or hump onto the appropriate track.

#### I/A

Abbreviation for Independent Action. The right of a conference member to publish a rate of tariff rule that departs from the Agreements common rate or rule.

#### ICC

Abbreviation for:(1) Interstate Commerce Commission (2) International Chamber of Commerce

#### I.M.C.O.

International Maritime Consultative Organization. A forum in which most major maritime nations participate and through which recommendations for the carriage of dangerous goods, bulk commodities, and maritime regulations become internationally acceptable.

### I.M.D.G. Code

International Maritime Dangerous Goods Code. The regulations published by the IMO for transporting hazardous materials internationally.

### Immediate Exportation

An entry that allows foreign merchandise arriving at one port to be exported from the same port without the payment of duty.

### Import

To receive goods from a foreign country.

### Import License

A document required and issued by some national governments authorizing the importation of goods.

### In Bond

Cargo moving under Customs control where duty has not yet been paid.

### In Gate

The transaction or interchange that occurs at the time a container is received by a rail terminal or water port from another carrier.

### In Transit

In transit, or in passage.

### InTransit Entry (I.T.)

Allows foreign merchandise arriving at one port to be transported in bond to another port, where a superseding entry is filed.

### Incentive Rate

A lower than usual tariff rate assessed because a shipper offers a greater volume than specified in the tariff. The incentive rate is assessed for that portion exceeding the normal volume.

## INCOTERMS

The recognized abbreviation for the International Chamber of Commerce Terms of Sale. These terms were last amended, effective July 1, 1990.

## Indemnity Bond

An agreement to hold a carrier harmless with regard to a liability.

## Independent Action

Setting rate within a conference tariff that is different from the rate(s) for the same items established by other conference members.

## Independent Tariff

Any body of rate tariffs that are not part of an agreement or conference system.

## Inducement

Placing a port on a vessels itinerary because the volume of cargo offered at that port justifies the cost of routing the vessel.

## Inherent Vice

An insurance term referring to any defect or other characteristic of a product that could result in damage to the product without external cause (for example, instability in a chemical that could cause it to explode spontaneously). Insurance policies may exclude inherent vice losses.

## Inland Carrier

A transportation line that hauls export or import traffic between ports and inland points.

## Inspection Certificate

A certificate issued by an independent agent or firm attesting to the quality and/or quantity of the merchandise being shipped. Such a certificate is usually required in a letter of credit for commodity shipments.

## Installment Shipments

Successive shipments are permitted under letters of credit. Usually they must take place within a given period of time.

#### Insulated Container

A container insulated on the walls, roof, floor, and doors, to reduce the effect of external temperatures on the cargo.

#### Insulated Container Tank

The frame of a container constructed to hold one or more thermally insulated tanks for liquids.

#### Insurance with Average clause

This type of clause covers merchandise if the damage amounts to three percent or more of the insured value of the package or cargo. If the vessel burns, sinks, or collides, all losses are fully covered. In marine insurance, the word average describes partial damage or partial loss.

#### Insurance, Allrisk

This type of insurance offers the shipper the broadest coverage available, covering against all losses that may occur in transit.

#### Insurance, General Average

In water transportation, the deliberate sacrifice of cargo to make the vessel safe for the remaining cargo. Those sharing in the spared cargo proportionately cover the loss.

#### Insurance, Particular Average

A Marine insurance term which refers to partial loss on an individual shipment from one of the perils insured against, regardless of the balance of the cargo. Particular average insurance can usually be obtained, but the loss must be in excess of a certain percentage of the insured value of the shipment, usually three to five percent, before a claim will be allowed by the company.

#### Interchange Point

A location where one carrier delivers freight to another carrier.

### Intercoastal

Water service between two coasts; in the U.S., this usually refers to water service between the Atlantic and Pacific or Gulf Coasts.

### Interline Freight

Freight moving from origin to destination over the Freight lines of two or more transportation carriers.

### Intermediate Point

A point located en route between two other points.

### Intermodal

Used to denote movements of cargo containers interchangeably between transport modes, i.e., motor, rail, water, and air carriers, and where the equipment is compatible within the multiple systems.

### International Ship and Port Security Code (ISPS)

It is an amendment to the Safety of Life at Sea (SOLAS) Convention (1974/1988) on minimum security arrangements for ships, ports and government agencies. Having come into force in 2004, it prescribes responsibilities to governments, shipping companies, shipboard personnel, and port/facility personnel to detect security threats and take preventative measures against security incidents affecting ships or port facilities used in international trade.

### In-Transit Entry (I.T.)

Allows foreign merchandise arriving at one port to be transported in bond to another port, where a superseding entry is filed.

### Invoice

An itemized list of goods shipped to a buyer, stating quantities, prices, shipping charges, etc.

### Inward Foreign Manifest (IFM)

A complete listing of all cargo entering the country of discharge. Required at all world ports and is the primary source of cargo control, against which duty is assessed by the receiving country.

## IPI

Abbreviation for Inland Point Intermodal. Refers to inland points (nonports) that can be served by carriers on a through bill of lading.

## Irrevocable Letter of Credit

Letter of credit in which the specified payment is guaranteed by the bank if all terms and conditions are met by the drawee and which cannot be revoked without joint agreement of both the buyer and the seller.

## I.S.O.

International Standards Organization which deals in standards of all sorts, ranging from documentation to equipment packaging and labeling.

## Issuing Bank

Bank that opens a straight or negotiable letter of credit and assumes the obligation to pay the bank or beneficiary if the documents presented are in accordance with the terms of the letter of credit.

## Issuing Carrier

The carrier issuing transportation documents or publishing a tariff.

## I.T.

Abbreviation for Immediate Transport. The document (prepared by the carrier) allows shipment to proceed from the port of entry in the U.S. to Customs clearing at the destination. The shipment clears Customs at its final destination. Also called an InTransit Entry.

## Jacket

A wood or fiber cover placed around such containers as cans and bottles.

## Jacobs Ladder

A rope ladder suspended from the side of a vessel and used for boarding.

### Jettison

Act of throwing cargo or equipment (jetsam) overboard when a ship is in danger.

### JIT

Abbreviation for Just In Time. In this method of inventory control, warehousing is minimal or nonexistent; the container is the movable warehouse and must arrive just in time; not too early nor too late.

### Joint Rate

A rate applicable from a point on one transportation line to a point on another line, made by agreement and published in a single tariff by all transportation lines over which the rate applies.

### Kilogram

1,000 grams or 2.2046 pounds.

### King Pin

A coupling pin centered on the front underside of a chassis; couples to the tractor.

### Knocked Down (KD)

Articles which are taken apart to reduce the cubic footage displaced or to make a better shipping unit and are to be reassembled

### Knot

One nautical mile (6,076 feet or 1852 meters) per hour. In the days of sail, speed was measured by tossing overboard a log which was secured by a line. Knots were tied into the line at intervals of approximately six feet. The number of knots measured was then compared against time required to travel the distance of 1000 knots in the line.

### Known Loss

A loss discovered before or at the time of delivery of a shipment.



L/C

Abbreviation for Letter of Credit.

Laden

Loaded aboard a vessel.

Lading

Refers to the freight shipped; the contents of a shipment.

Landbridge

Movement of cargo by water from one country through the port of another country, thence, using rail or truck, to an inland point in that country or to a third country. As example, a through movement of Asian cargo to Europe across North America.

Landed Cost

The total cost of a good to a buyer, including the cost of transportation.

Lanemeter

Primarily used to indicate the cargo capacity of a rollon/rolloff car carrier. It is one meter of deck with a width of 2.5 to 3.0 meters.

Landing Certificate

Certificate issued by consular officials of some importing countries at the point or place of export when the subject goods are exported under bond.

Landing Gear

A support fixed on the front part of a chassis (which is retractable); used to support the front end of a chassis when the tractor has been removed.

LASH

A maritime industry abbreviation for Lighter Aboard Ship. A specially constructed vessel equipped with an overhead crane for lifting specially designed barges and stowing them into cellular slots in an athwartship position.

### Lay Days

The period agreed between Ship owner and the Charterer of the ship to load or discharge the cargo is called the Lay Days.

### Laycan

Laydays/Cancelling (date): Range of dates within the hire contract must start.

### LCL

Abbreviation for Less than Container Load. The quantity of freight which is less than that required for the application of a container load rate. Loose Freight.

### Less Than Truckload

Also known as LTL or LCL.

### Letter of Credit (LC)

A document, issued by a bank per instructions by a buyer of goods, authorizing the seller to draw a specified sum of money under specified terms, usually the receipt by the bank of certain documents within a given time. Some of the specific descriptions are:

**BacktoBack:** A new letter of credit issued to another beneficiary on the strength of a primary credit. The second L/C uses the first L/C as collateral for the bank. Used in a threeparty transaction.

**Clean:** A letter of credit that requires the beneficiary to present only a draft or a receipt for specified funds before receiving payment.

**Confirmed:** An L/C guaranteed by both the issuing and advising banks of payment so long as sellers documents are in order, and the L/C terms are met. Only applied to irrevocable L/Cs. The confirming bank assumes the credit risk of the issuing bank.

**Deferred Payment:** A letter of credit issued for the purchase and financing of merchandise, similar to acceptancetype letter of credit, except that it requires presentation of sight drafts payable on an installment basis.

**Irrevocable:** An instrument that, once established, cannot be modified or cancelled without the agreement of all parties concerned.

**Non cumulative:** A revolving letter of credit that prohibits the amount not used during the specific period from being available afterwards.

**Restricted:** A condition within the letter of credit which restricts its negotiation to a named bank.

**Revocable:** An instrument that can be modified or cancelled at any moment without notice to and agreement of the beneficiary, but customarily includes a clause in the credit to the effect that any draft negotiated by a bank prior to the receipt of a notice of revocation or amendment will be honored by the issuing bank. Rarely used since there is no protection for the seller.

**Revolving:** An irrevocable letter issued for a specific amount; renews itself for the same amount over a given period.

**Straight:** A letter of credit that contains a limited engagement clause which states that the issuing bank promises to pay the beneficiary upon presentation of the required documents at its counters or the counters of the named bank.

**Transferable:** A letter of credit that allows the beneficiary to transfer in whole or in part to another beneficiary any amount which, in aggregate, of such transfers does not exceed the amount of the credit. Used by middlemen.

**Unconfirmed:** A letter of credit forwarded to the beneficiary by the advising bank without engagement on the part of the advising bank.

#### Letter of Indemnity

In order to obtain the clean bill of lading, the shipper signs a letter of indemnity to the carrier on the basis of which may be obtained the clean bill of lading, although the dock or mates receipt showed that the shipment was damaged or in bad condition.

#### Licenses

Some governments require certain commodities to be licensed prior to exportation

or importation. Clauses attesting to compliance are often required on the B/L. Various types issued for export (general, validated) and import as mandated by government(s).

Lien

A legal claim upon goods for the satisfaction of some debt or duty.

Life Boat

A boat available on board the ship, to accommodate all the Passengers and the Crew in case of any Emergency is called a Life Boat.

Lightening

A vessel discharges part of its cargo at anchor into a lighter to reduce the vessels draft so it can then get alongside a pier.

Lighter

An open or covered barge towed by a tugboat and used mainly in harbors and inland waterways to carry cargo to/from alongside a vessel.

Lighterage

Refers to carriage of goods by lighter and the charge assessed there from.

Liner

A vessel advertising sailings on a specified trade route on a regular basis. It is not necessary that every named port be called on every voyage.

LineHaul

Transportation from one city to another as differentiated from local switching service.

List

The amount in degrees that a vessel tilts from the vertical.

### Liter

1.06 liquid U.S. quarts or 33.9 fluid ounces.

### Liquidated Damages

The penalty a seller must pay if the construction project does not meet contractual standards or deadlines.

### Lloyds Registry

An organization maintained for the surveying and classing of ships so that insurance underwriters and others may know the quality and condition of the vessels offered for insurance or employment.

### LNG (Liquefied Natural Gas)

Natural gas will liquefy at a temperature of approximately -259 F or -160 C at atmospheric pressure. One cubic foot of liquefied gas will expand to approximately 600 cubic feet of gas at atmospheric pressure.

### LNGC (LNG Carrier)

An ocean-going ship specially constructed to carry LNG in tanks at 160 C. Current average carrying capacity of LNGs is 125,000 cubic metres. Many LNGCs presently under construction or on order are in the 210,000 215,000 cubic metre range.

### Load Density

Maximum Weight which can be loaded safely in an Area of 1 Sq. M. without causing any Damages to that area is called the Load Density of the area. It is given in Ship's Stability Booklet and is expressed in m.t./Sq. M.

### Load Line

The waterline corresponding to the maximum draft to which a vessel is permitted to load, either by freeboard regulations, the conditions of classification, or the conditions of service. See also Plimsoll Mark.

### Local Cargo

Cargo delivered to/from the carrier where origin/destination of the cargo is in the local area.

Long Ton

2,240 pounds

Longshoreman

Individual employed in a port to load and unload ships.

Loose

Without packing.

LowBoy

A trailer or semitrailer with no sides and with the floor of the unit close to the ground.

Lower Hold

The lowest Compartment of a Hatch is called the Lower Hold. Generally it is on top of the Double Bottom Tanks.

Malpractice

A carrier giving a customer illegal preference to attract cargo. This can take the form of a money refund (rebate); using lower figures than actual for the assessment of freight charges (undercubing); misdeclaration of the commodity shipped to allow the assessment of a lower tariff rate; waiving published tariff charges for demurrage, CFS handling or equalization; providing specialized equipment to a shipper to the detriment of other shippers, etc.

Manifest

Document that lists in detail all the bills of lading issued by a carrier or its agent or master for a specific voyage. A detailed summary of the total cargo of a vessel. Used principally for Customs purposes.

Marine Insurance

Broadly, insurance covering loss or damage of goods at sea. Marine insurance typically compensates the owner of merchandise for losses sustained from fire, shipwreck, etc., but excludes losses that can be recovered from the carrier.

### Maritime

Business pertaining to commerce or navigation transacted upon the sea or in seaports in such matters as the court of admiralty has jurisdiction.

### Maritime Domain

It is all areas and things of, on, under, relating to, adjacent to, or bordering on a sea, ocean, or other navigable waterway, including all maritime related activities, infrastructure, people, cargo, and vessels and other conveyances.

### Maritime Security and Safety Information System (MSSIS)

It shares and displays vessel Automated Identification System (AIS) data realtime with multiple international users through a webbased, passwordprotected system.

### Marking

Letters, numbers, and other symbols placed on cargo packages to facilitate identification. Also known as marks.

### Marlinespike

A pointed metal spike, used to separate strands of rope in splicing.

### Mast

The tall post on which the Derricks or the Navigation lights are fitted are called Mast

### Mates Receipt

An archaic practice. An acknowledgement of cargo receipt signed by a mate of the vessel. The possessor of the mates receipt is entitled to the bill of lading, in exchange for that receipt. This is a document signed by the Chief Officer or Cargo Officer or Mate of the Ship as the Receipt of Cargo which is loaded on board the ship. The Mate's Receipt contains the description of the Cargo which is to be loaded on board the Ship, and as a rule it should be made available to the Chief Officer before Cargo work starts. On the basis of this receipt they decide the stowage of the Cargo and also instruct the Duty Officer or the Ship Surveyor to check for the expected damages and the quality and quantity of the Cargo. These remarks are put by the Chief Officer while signing the Mate's Receipt as acceptance of Cargo on board the Ship.

This is exchanged by the Shipper for the Bill of Lading and handed over to the Agent.

MBM

1,000 board feet. One MBM equals 2,265 C.M.

MCFS

Abbreviation for Master Container Freight Station. See CFS.

Measurement Cargo

Freight on which transportation charges are calculated on the basis of volume measurement.

Measurement Ton

40 cubic feet.

Mechanically Ventilated Container

A container fitted with a means of forced air ventilation.

Megaports Initiative

It is a National Nuclear Security Administration (NNSA) initiative, started in 2003. It teams up with other countries to enhance their ability to screen cargo at major international seaports. The Initiative provides radiation detection equipment and trains their personnel to specifically check for nuclear or other radioactive materials. In return, NNSA requires that data be shared on detections and seizures of nuclear or radiological material that resulted from the use of the equipment provided.

Memorandum Bill of Lading

An inhouse bill of lading. A duplicate copy.

Memorandum Freight Bill

See Multiple Container load Shipment.

Meter



39.37 inches (approximately).

Metric Ton

2,204.6 pounds or 1,000 kilograms.

Microbridge

A cargo movement in which the water carrier provides a through service between an inland point and the port of load/discharge. The carrier is responsible for cargo and costs from origin on to destination.

Also known as IPI or Through Service.

Mile

A unit equal to 5,280 feet on land. A nautical mile is 6076.115.

Mini Landbridge

An intermodal system for transporting containers by ocean and then by rail or motor to a port previously served as an allwater move (e.g., Hong Kong to New York over Seattle).

Minimum Bill of Lading

A clause in a bill of lading which specifies the least charge that the carrier will make for issuing a lading. The charge may be a definite sum or the current charge per ton for any specified quantity.

Minimum Charge

The lowest charge that can be assessed to transport a shipment.

Mixed Container Load

A container load of different articles in a single consignment.

MLB

Abbreviation for Mini Landbridge.

M.M.F.B.

Middlewest Motor Freight Bureau.

Modified Atmosphere

A blend of gases tailored to replace the normal atmosphere within a container.

MT

Abbreviation for Metric Ton.

Multimodal

Synonymous for all practical purposes with Intermodal.

MultiTank Container

A container frame fitted to accommodate two or more separate tanks for liquids.

Nautical Mile

Distance of one minute of longitude at the equator, approximately 6,076.115. The metric equivalent is 1852.

Navigation Charts

Navigation Charts are the Charts, which can be used for plotting the position of the Ship or can be used to know exact details of depths and locations.

Navigation Lights

The Lights exhibited during the night for Navigation purpose are the lights required as per the Rules are called the Navigation Lights.

N.C.I.T.D.

National Committee on International Trade Documentation.

NEC

Abbreviation for Not Elsewhere Classified.

### Negotiable Instruments

A document of title (such as a draft, promissory note, check, or bill of lading) transferable from one person to another in good faith for a consideration. Nonnegotiable bills of lading are known as straight consignment. Negotiable bills are known as order b/l's.

### NES

Abbreviation for Not Elsewhere Specified.

### Nested

Articles packed so that one rests partially or entirely within another, thereby reducing the cubicfoot displacement.

### Net Tare Weight

The weight of an empty cargocarrying piece of equipment plus any fixtures permanently attached.

### Net Tonnage (NT)

The replacement, since 1994, for Net Register Tonnage. Theoretically the cargo capacity of the ship. Sometimes used to charge fees or taxes on a vessel. The formula is  $(0.2 + 0.02 \log_{10}(V_c)) V_c (4d/3D)^2$ , for passenger ships the following formula is added:  $1.25 (GT + 10000)/10000 (N_1 + (N_2/10))$ , where  $V_c$  is the volume of cargo holds,  $D$  is the distance between ships bottom and the uppermost deck,  $d$  is the draught,  $N_1$  is the number of cabin passengers, and  $N_2$  is the number of deck passengers.)

Ton is figured as a 100 cubic foot ton. An approximate conversion ratio is  $1NT = 1.7GT$  and  $1GT = 1.5DWT$ .

### Net Weight

Weight of the goods alone without any immediate wrappings, e.g., the weight of the contents of a tin can without the weight of the can. Weight of the contents packed inside a case or packing is called the Nett weight.

### Neutral Body

An organization established by the members of an ocean conference acts as a selfpolicing force with broad authority to investigate tariff violations,

including authority to scrutinize all documents kept by the carriers and their personnel. Violations are reported to the membership and significant penalties are assessed.

Nippon Kaiji Kyokai (NK)

A Japanese classification society which certifies seagoing vessels for compliance to standardized rules regarding construction and maintenance.

N.M.F.C.

National Motor Freight Classification.

NOI

Abbreviation for Not Otherwise Indexed.

NOIBN

Abbreviation for Not Otherwise Indexed By Name.

NonDumping Certificate

Required by some countries for protection against the dumping of certain types of merchandise or products.

NonVessel Operating Common Carrier (NVOCC)

A cargo consolidator in ocean trades who will buy space from a carrier and resell it to smaller shippers. The NVOCC issues bills of lading, publishes tariffs and otherwise conducts itself as an ocean common carrier, except that it will not provide the actual ocean or intermodal service.

NOR

Notice of Readiness (when the ship is ready to load.)

NOS

Abbreviation for Not Otherwise Specified.

Nose

Front of a container or trailer opposite the tail.

Noshow

Cargo which has been booked but does not arrive in time to be loaded before the vessel sails. See also Windy Booking.

N.P.C.F.B.

North Pacific Coast Freight Bureau.

NRT Net Register Tons see Net Tonnage

Theoretically the cargo capacity of the ship. Sometimes used to charge fees or taxes on a vessel.

Ocean Bill of Lading (Ocean B/L)

A contract for transportation between a shipper and a carrier. It also evidences receipt of the cargo by the carrier. A bill of lading shows ownership of the cargo and, if made negotiable, can be bought, sold or traded while the goods are in transit.

OCP

See Overland Common Points.

On Board

A notation on a bill of lading that cargo has been loaded on board a vessel. Used to satisfy the requirements of a letter of credit, in the absence of an express requirement to the contrary.

On Deck

A notation on a bill of lading that the cargo has been stowed on the open deck of the ship.

Open Account

A trade arrangement in which goods are shipped to a foreign buyer without guarantee of payment.

### Open Insurance Policy

A marine insurance policy that applies to all shipments made by an exporter over a period of time rather than to one shipment only.

### Open Sea

The water area of the open coast seaward of the ordinary low-water mark, or seaward of inland waters.

### Open Top Container

A container fitted with a solid removable roof, or with a tarpaulin roof so the container can be loaded or unloaded from the top.

### Operating Ratio

A comparison of a carriers operating expense with its net sales. The most general measure of operating efficiency.

### Optimum Cube

The highest level of cube utilization that can be achieved when loading cargo into a container.

### Optional Cargo

It is the cargo loaded on a ship, having an option of off loading at any one of the port which is decided from the list of optional port by the Consignee. Is called Optional Cargo.

### OrderNotify (O/N)

A bill of lading term to provide surrender of the original bill of lading before freight is released; usually associated with a shipment covered under a letter of credit.

### ORFS

Abbreviation for Origin Rail Freight Station. Same as CFS at origin except an ORFS is operated by the rail carrier participating in the shipment.

### Origin

Location where shipment begins its movement.

### Original Bill of Lading (OBL)

A document which requires proper signatures for consummating carriage of contract. Must be marked as original by the issuing carrier.

### OS&D

Abbreviation for Over, Short or Damaged Usually discovered at cargo unloading.

### Out Gate

Transaction or interchange that occurs at the time a container leaves a rail or water terminal.

### Over Carried Cargo

A cargo not discharged at the destination port and is carried by mistake or oversight to other port is called Over carried cargo.

### Overcharge

To charge more than the proper amount according to the published rates.

### Overheight Cargo

Cargo more than eight feet high which thus cannot fit into a standard container.

### Owner Code (SCAC)

Standard Carrier Abbreviation Code identifying an individual common carrier. A three letter carrier code followed by a suffix identifies the carriers equipment. A suffix of U is a container and C is a chassis.

### P&I

Abbreviation for Protection and Indemnity, an insurance term.

### Packing List

Itemized list of commodities with marks/numbers but no cost values indicated.

#### PADAG

Abbreviation for Please Authorize Delivery Against Guarantee. A request from the consignee to the shipper to allow the carrier or agent to release cargo against a guarantee, either bank or personal. Made when the consignee is unable to produce original bills of lading.

#### Pallet

A platform with or without sides, on which a number of packages or pieces may be loaded to facilitate handling by a lift truck. A tray generally made out of wood, on which the various packages, cases, bags are stacked for easy quantity handling of cargo to avoid damages is called Pallet.

#### Panamax Tanker

A liquid cargo vessel of 50,000 to 70,000 dwt.

#### Panamax Vessel

The largest size vessel that can traverse the Panama Canal. Current maximum dimensions are: Length 294.1 meters (965 feet); width 32.3 meters (106 feet); draft 12.0 meters (39.5 feet) in tropical fresh water; height 57.91 meters (190 feet) above the water.

#### Paper Ramp

A technical rail ramp, used for equalization of points not actually served.

#### Paper Rate

A published rate that is never assessed because no freight moves under it.

#### Parcel Receipt

An arrangement whereby a steamship company, under rules and regulations established in the freight tariff of a given trade, accepts small packages at rates below the minimum bill of lading, and issues a parcel receipt instead of a bill of lading.

#### Partial Shipments



Under letters of credit, one or more shipments are allowed by the phrase partial shipments permitted.

Particular Average

See Insurance, Particular Average.

Payee

A party named in an instrument as the beneficiary of the funds. Under letters of credit, the payee is either the drawer of the draft or a bank.

Payer

A party responsible for the payment as evidenced by the given instrument. Under letters of credit, the payer is the party on whom the draft is drawn, usually the drawee bank.

Per Diem

A charge, based on a fixed daily rate.

Perils of the Sea

Those causes of loss for which the carrier is not legally liable. The elemental risks of ocean transport.

Pickup

The act of calling for freight by truck at the consignors shipping platform.

Pier

The structure perpendicular to the shoreline to which a vessel is secured for the purpose of loading and unloading cargo.

Pier to House

A shipment loaded into a container at the pier or terminal, thence to the consignees facility.

Pier to Pier

Containers loaded at port of loading and discharged at port of destination.

### Piggy Packer

A mobile containerhandling crane used to load/unload containers to/from railcars.

### Piggyback

A transportation arrangement in which truck trailers with their loads are moved by train to a destination.

Also known as Rail Pigs.

### Pilot Ladder

Pilot Ladder is a ladder which is of a Particular specification as per specification, and is kept tied to a safe landing place on board the ship, specially for Pilot's Boarding & leaving Ship.

### Place of Delivery

Place where cargo leaves the care and custody of carrier.

### Place of Receipt

Location where cargo enters the care and custody of carrier.

### Plimsoll Mark

A series of horizontal lines, corresponding to the seasons of the year and fresh or saltwater, painted on the outside of a ship marking the level which must remain above the surface of the water for the vessels stability.

### POD

Abbreviation for: Port of Discharge. Port of Destination. Proof of Delivery. A document required from the carrier or driver for proper payment.

### Point of Origin

The place at which a shipment is received by a carrier from the shipper.

### POL

Abbreviation for: Port of Loading. Petroleum, Oil, and Lubricants.

### Port

Harbor with piers or docks. Left side of a ship when facing forward.  
Opening in a ship's side for handling freight.

### Port of Call

Port where a ship discharges or receives traffic.

### Port of Entry

Port where cargo is unloaded and enters a country.

### Port of Exit

Place where cargo is loaded and leaves a country.

### Port Security

It is the defense, law and treaty enforcement, and counterterrorism activities that fall within the port and maritime domain. It includes the protection of the seaports themselves, the protection and inspection of the cargo moving through the ports, and maritime security.

### Pratique Certificate

Lifts temporary quarantine of a vessel; granted pratique by Health Officer.

### Precooling

A process employed in the shipment of citrus fruits and other perishable commodities. The fruit is packed and placed in a cold room from which the heat is gradually extracted. The boxes of fruit are packed in containers that have been thoroughly cooled and transported through to destination without opening the doors.

### Prepaid (Ppd.)

Freight charges paid by the consignor (shipper) prior to the release of the bills of lading by the carrier.

### Product Tanker

A liquid cargo vessel of 10,000 to 60,000dwt. Also referred to as a Handymax Tanker. Often built with many segregated cargo tanks and thus sometimes called a drugstore tanker.

#### Pro Forma

A Latin term meaning For the sake of form.

#### Pro Forma Invoice

An invoice provided by a supplier prior to the shipment of merchandise, informing the buyer of the kinds and quantities of goods to be sent, their value, and specifications (weight, size, etc.).

#### Pro Rata

A Latin term meaning In proportion.

#### Project Rate

Single tariff item, established to move multiple commodities needed for a specified project, usually construction.

#### Public Service Commission

A name usually given to a State body having control or regulation of public utilities.

#### Publishing Agent

Person authorized by transportation lines to publish tariffs or rates, rules, and regulations for their account.

#### Pulp Temperature

Procedure where carrier tests the temperature of the internal flesh of refrigerated commodities to assure that the temperature at time of shipment conforms to prescribed temperature ranges.

#### Pup

A short semitrailer used jointly with a dolly and another semitrailer to create a twin trailer.

### Quarantine

A restraint placed on an operation to protect the public against a health hazard. A ship may be quarantined so that it cannot leave a protected point. During the quarantine period, the Q flag is hoisted.

### Quoin

A wedged piece of timber used to secure barrels against movement.

### Quota

The quantity of goods that may be imported without restriction during a set period of time.

### Quotation

An offer to sell goods at a stated price and under stated terms.

### Quay

A structure attached to land to which a vessel is moored. See also Pier and Dock.

### Radar

Radar is an equipment which shows the objects above water on its screen giving the Bearing and the distance from the ship or between the objects.

### Rag Top

A slang term for an opentop trailer or container with a tarpaulin cover.

### Rail Division

The amount of money an ocean carrier pays to the railroad for overland carriage.

### Rail Grounding

The time that the container was discharged (grounded) from the train.

### Ramp

Railroad terminal where containers are received or delivered and trains loaded or discharged. Originally, trailers moved onto the rearmost flatcar via a ramp and driven into position in a technique known as circus loading. Most modern rail facilities use lifting equipment to position containers onto the flatcars.

### RamptoDoor

A movement where the load initiates at an origin rail ramp and terminates at a consignees door.

### RamptoRamp

A movement of equipment from an origin rail ramp to a destination rail ramp only.

### Rate Basis

A formula of the specific factors or elements that control the making of a rate. A rate can be based on any number of factors (i.e., weight, measure, equipment type, package, box, etc.).

### Reasonableness

Under ICC and common law, the requirement that a rate not be higher than is necessary to reimburse the carrier for the actual cost of transporting the traffic and allow a fair profit.

### Rebate

An illegal form of discounting or refunding that has the net effect of lowering the tariff price. See also Malpractice.

### Reconsignment

Changing the consignee or destination on a bill of lading while shipment is still in transit. Diversion has substantially the same meaning.

### Recourse

A right claim against the guarantors of a loan or draft or bill of exchange.

### Red Label

A label required on shipments of flammable articles.

### Reefer

Refrigerated container.

### Refrigerated Space

Refrigerated Space is a place where, any cargo which needs cooling below the normal temperature can be maintained. The temperature of this space can be brought down as per the cargo carriage requirements.

### Related Points

A group of points to which rates are made the same as or in relation to rates to other points in group.

### RFP

Request for Proposal

### RFQ

Request for quotation.

### Relay

To transfer containers from one ship to another when both vessels are controlled by the same network (carrier) manager.

### Remittance

Funds sent by one person to another as payment.

### Restricted Articles

Articles handled only under certain conditions.

### Revenue Ton (RT)

A ton on which the shipment is freighted. If cargo is rated as weight or measure (W/M), whichever produces the highest revenue will be considered the revenue ton. Weights are based on metric tons and measures are based on cubic meters. RT=1 MT or 1 CBM.

#### Reverse IPI

An inland point provided by an allwater carriers through bill of lading in the U.S. by first discharging the container in an East Coast port.

#### Ro/Ro

A shortening of the term, Roll On/Roll Off. A method of ocean cargo service using a vessel with ramps which allows wheeled vehicles to be loaded and discharged without cranes. Also refers to any specialized vessel designed to carry Ro/Ro cargo.

#### Roll

To rebook cargo to a later vessel.

#### Rolling

The sidetoside (athwartship) motion of a vessel.

#### Route

The manner in which a shipment moves; i.e., the carriers handling it and the points at which the carriers interchange.

#### Running Gear

Complementary equipment for terminal and overtheroad handling containers.

#### RVNX

Abbreviation for Released Value Not Exceeding. Usually used to limit the value of goods transported. The limitation refers to carrier liability when paying a claim for lost or damaged goods.

#### Sanction

An embargo imposed by a Government against another country.



S/D

Abbreviation for: Sight draft. Sea damage.

SeaBee Vessels

Ocean vessels constructed with heavyduty submersible hydraulic lift or elevator system at the stern of the vessel. The SeaBee system facilitates forward transfer and positioning of barges. SeaBee barges are larger than LASH barges. The SeaBee system is no longer used.

Sea Waybill

Document indicating the goods were loaded onboard when a document of title (b/L) is not needed. Typically used when a company is shipping goods to itself.

Seawaymax Vessel

The largest vessel that can transit the locks of the St. Lawrence Seaway. Length is 226 meters (740 feet); Beam is 24 meters (78 feet); Draft is 7.92 meters (26 feet).

Seaworthiness

The fitness of a vessel for its intended use.

Separation

This is used to separate cargo with different marks, port, shipper or consignee. It is also used for separating cargo to avoid contamination.

Ship

(1) A vessel of considerable size for deep-water navigation. (2) A sailing vessel having three or more square-rigged masts.

Ship Chandler

An individual or company selling equipment and supplies for ships.

Ship Demurrage

A charge for delaying a steamer beyond a stipulated period.

### Ships Bells

Measure time onboard ship. One bell sounds for each half hour. One bell means 12:30, two bells mean 1:00, three bells mean 1:30, and so on until 4:00 (eight bells). At 4:30 the cycle begins again with one bell.

### Ship Load

The amount of cargo a ship carries or is able to carry. See also Full Shipload Lot and Full and Down.

### Ships Manifest

A statement listing the particulars of all shipments loaded for a specified voyage.

### Shipment

The tender of one lot of cargo at one time from one shipper to one consignee on one bill of lading.

### Ship Security Officer

Is the person on board the vessel, accountable to the master, designated by the Company as responsible for the security of the ship, including implementation and maintenance of the ship security plan and for the liaison with the company security officer and the port facility security officers.

### Ship Security Plan

Is a plan developed to ensure the application of measures on board the ship and designed to protect persons on board, cargo, cargo transport units, ships stores or the ship from the risks of a security incident.

### Ship Types

**Barge Carriers:** Ships designed to carry barges; some are fitted to act as full containerships and can carry a varying number of barges and containers at the same time. At present this class includes two types of vessels LASH and Sea-Bee.

**Bulk Carriers:** All vessels designed to carry bulk homogeneous cargo without mark and count such as grain, fertilizers, ore, and oil.

**Combination Passenger and Cargo Vessels:** Ships with a capacity for 13 or more passengers and any form of cargo or freight.

**Freighters:** Breakbulk vessels both refrigerated and unrefrigerated, containerships, partial containerships, roll-on/roll-off vessels, and barge carriers. A general cargo vessel designed to carry heterogeneous mark and count cargoes.

**Full Containerships:** Ships equipped with permanent container cells, with little or no space for other types of cargo.

**General Cargo Carriers:** Breakbulk freighters, car carriers, cattle carriers, pallet carriers and timber carriers. A vessel designed to carry heterogeneous mark and count cargoes.

**Partial Containerships:** Multipurpose containerships where one or more but not all compartments are fitted with permanent container cells. Remaining compartments are used for other types of cargo.

**Roll-on/Roll-off vessels:** Ships specially designed to carry wheeled containers or trailers using interior ramps. Includes all forms of car and truck carriers.

**Tankers:** Ships fitted with tanks to carry liquid bulk cargo such as crude petroleum and petroleum products, chemicals, Liquefied gasses (LNG and LPG), wine, molasses, and similar product tankers.

### Ships Tackle

All rigging, cranes, etc., utilized on a ship to load or unload cargo.

### Shipper

The person or company who is usually the supplier or owner of commodities shipped. Also called Consignor.

### Shippers Association

A nonprofit entity that represents the interests of a number of shippers. The main focus of shippers associations is to pool the cargo volumes of members to leverage the most favorable service contract rate levels.

### Shippers Instructions

Shippers communication(s) to its agent and/or directly to the international watercarrier. Instructions may be varied, e.g., specific details/clauses to be printed on the B/L, directions for cargo pickup and delivery.

### Shippers Letter of Instructions for issuing an Air Waybill

The document required by the carrier or freight forwarders to obtain (besides the data needed) authorization to issue and sign the air waybill in the name of the shipper.

#### Shippers Load & Count (SL&C)

Shipments loaded and sealed by shippers and not checked or verified by the carriers.

#### Shipping Order

Shippers instructions to carrier for forwarding goods; usually the triplicate copy of the bill of lading.

#### Ships

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#### Shore

A prop or support placed against or beneath anything to prevent sinking or sagging.

#### Short Ton (ST)

A weight unit of measure equal to 2,000 pounds.

#### Shrink Wrap

Polyethylene or similar substance heat-treated and shrunk into an envelope around several units, thereby securing them as a single pack for presentation or to secure units on a pallet.

#### Side Loader

A lift truck fitted with lifting attachments operating to one side for handling containers.

#### SideDoor Container

A container fitted with a rear door and a minimum of one side door.

#### Sight Draft

A draft payable upon presentation to the drawee.

#### SIGTTO

Society of International Gas Transport and Terminal Operators, an industry organization promoting the exchange of safety information concerning the processing, transporting and handling of liquefied gases.

#### Skids

Battens, or a series of parallel runners, fitted beneath boxes or packages to raise them clear of the floor to permit easy access of forklift blades or other handling equipment.

#### SL/W

Shippers load and count. All three clauses are used as needed on the bill of lading to exclude the carrier from liability when the cargo is loaded by the shipper.

#### Sleepers

Loaded containers moving within the railroad system that are not clearly identified on any internally generated reports.

#### Sling

A wire or rope contrivance placed around cargo and used to load or discharge it to/from a vessel.

#### Slip

A vessel's berth between two piers.

#### SPA

Abbreviation for Subject to Particular Average. See also Particular Average.

#### Spine Car

An articulated fiveplatform railcar. Used where height and weight restrictions limit the use of stack cars. It holds five 40foot containers or combinations of 40 and 20foot containers.

#### Spotting

Placing a container where required to be loaded or unloaded.

#### Spreader

A piece of equipment designed to lift containers by their corner castings.

#### SSHXX

Abbreviation for Saturdays, Sundays and Holidays Excepted. Refers to loading and discharging of cargo as agreed to in the charter party. This indicates when time does not count in the calculation of demurrage and despatch.

### Stability

The force that holds a vessel upright or returns it to upright position if keeled over. Weight in the lower hold increases stability. A vessel is stiff if it has high stability, tender if it has low stability. In a ship, stability is indicated by several characteristics. Initial stability is measured by the metacentric height; also known as GM. If GM is low, the vessel makes long slow rolls, and is considered tender. When GM is too high, the vessel is considered stiff, and may return violently to the upright position when rolling, with possible damage to cargo and injury to passengers and crew. Other stability considerations include the vessels range of stability, maximum righting arm, and the angle of heel at which the maximum righting arm occurs.

### Stack Car

An articulated fiveplatform rail car that allows containers to be double stacked. A typical stack car holds ten 40foot equivalent units (FEUs).

### Stacktrain

A rail service whereby rail cars carry containers stacked two high on specially operated unit trains. Each train includes up to 35 articulated multiplatform cars. Each car is comprised of 5 welltype platforms upon which containers can be stacked. No chassis accompany containers.

### Standard Industrial Classification (SIC)

A standard numerical code used by the U.S. Government to classify products and services.

### Standard International Trade Classification (SITC)

A standard numeric code developed by the United Nations to classify commodities used in international trade, based on a hierarchy.

### Starboard

The right side of a ship when facing the bow.

### Statute Of Limitation

A law limiting the time in which claims or suits may be instituted.

### STCC

Abbreviation for Standard Transportation Commodity Code.

Steamship Conference

A group of vessel operators joined together for the purpose of establishing freight rates.

Steamship Guarantee

An indemnity issued to the carrier by a bank; protects the carrier against any possible losses or damages arising from release of the merchandise to the receiving party. This instrument is usually issued when the bill of lading is lost or is not available.

Stern

The end of a vessel. Opposite of bow. The after most part of the ship is called Stern.

Stevedore

Individual or firm that employs longshoremen and who contracts to load or unload the ship. The persons in port handling loading and discharging of cargo on ship are called Stevedores.

StoreDoor Pickup Delivery

A complete package of pick up or delivery services performed by a carrier from origin to final consumption point.

Stowage

A marine term referring to loading freight into ships holds.

Stowage Plan

A plan of the ship showing various cargo compartment position along with the cargo loaded on the ship for various ports. This also shows the space occupied as well as the quantity and the weight of the stowed cargo in the space

Stowage Factor



It is the Space Occupied by one m.t. of Cargo and is expressed in m<sup>3</sup> / m.t. Each cargo has a different Stowage Factor (SF). Lighter Cargo has a larger SF than that of a Cargo which is Heavier than it. For Example Stowage Factor of Cotton is much more than Steel.

STC

Said to contain.

Straddle Carrier

Mobile truck equipment with the capacity for lifting a container within its own framework.

Straight Bill of Lading

A nonnegotiable bill of lading which states a specific identity to whom the goods should be delivered. See Bill of Lading.

Stripping

Removing cargo from a container (devanning).

Stuffing

Putting cargo into a container.

STW

Said to weigh.

Subrogate

To put in place of another; i.e., when an insurance company pays a claim it is placed in the same position as the payee with regard to any rights against others.

Suezmax Tanker

A tanker of 120,000 to 199,000dwt.

Sufferance Wharf

A wharf licensed and attended by Customs authorities.

### Super Cargo

A person incharge appointed by Shipowner or Charterer to supervise handling of cargo in a port is called Supercargo or Cargo Superintendent.

### Supply Chain

A logistical management system which integrates the sequence of activities from delivery of raw materials to the manufacturer through to delivery of the finished product to the customer into measurable components. Just in Time is a typical valueadded example of supply chain management.

### Surcharge

An extra or additional charge

### Surtax

An additional extra tax.

### Kilogram

1,000 grams or 2.2046 pounds.

### T.&E.

Abbreviation for Transportation and Exportation. Customs form used to control cargo movement from port of entry to port of exit, meaning that the cargo is moving from one country, through the United States, to another country.

### Tail

Rear of a container or traileropposite the front or nose.

### Tare Weight

In railcar or container shipments, the weight of the empty railcar or empty container.

### Tariff (Trf.)

A publication setting forth the charges, rates and rules of transportation companies.

### Tally Clerk

The cargo when loaded or discharged has to be counted, so that the number of packages can be compared with number mentioned in shipping bill etc. to find out Over landing or Short Landing of cargo. The person who does the work of counting is called Tally Clerk.

### Telex

Used for sending messages to outside companies. Messages are transmitted via Western Union, ITT and RCA. Being replaced by fax and internet.

### Temperature Recorder

A device to record temperature in a container while cargo is en route.

### Tender

The offer of goods for transportation or the offer to place cars or containers for loading or unloading.

### Tenor

Time and date for payment of a draft.

### Terminal

An assigned area in which containers are prepared for loading into a vessel, train, truck, or airplane or are stacked immediately after discharge from the vessel, train, truck, or airplane.

### Terminal Charge

A charge made for a service performed in a carrier's terminal area.

### Terms of Sale

The point at which sellers have fulfilled their obligations so the goods in a legal sense could be said to have been delivered to the buyer. They are shorthand expressions that set out the rights and obligations of each party when it comes to transporting the goods. Following, are the thirteen terms of sale in international trade as Terms of Sale reflected in the recent amendment to the International Chamber of Commerce Terms of Trade (INCOTERMS),

effective July 1990: exw, fca, fas, fob, cfr, cif, cpt, cip, daf, des, deq, ddu and ddp.

**EXW (Ex Works) (...Named Place):** A Term of Sale which means that the seller fulfills the obligation to deliver when he or she has made the goods available at his/her premises (i.e., works, factory, warehouse, etc.) to the buyer. In particular, the seller is not responsible for loading the goods in the vehicle provided by the buyer or for clearing the goods for export, unless otherwise agreed. The buyer bears all costs and risks involved in taking the goods from the seller's premises to the desired destination. This term thus represents the minimum obligation for the seller.

**FCA (Free Carrier) (... Named Place):** A Term of Sale which means the seller fulfills their obligation when he or she has handed over the goods, cleared for export, into the charge of the carrier named by the buyer at the named place or point. If no precise point is indicated by the buyer, the seller may choose, within the place or range stipulated, where the carrier should take the goods into their charge.

**FAS (Free Alongside Ship) (...Named Port of Shipment):** A Term of Sale which means the seller fulfills his obligation to deliver when the goods have been placed alongside

the vessel on the quay or in lighters at the named port of shipment. This means that the buyer has to bear all costs and risks of loss of or damage to the goods from that moment.

**FOB (Free On Board) (...Named Port of Shipment):** An International Term of Sale that means the seller fulfills his or her obligation to deliver when the goods have passed over the ship's rail at the named port of shipment. This means that the buyer has to bear all costs and risks to loss of or damage to the goods from that point. The FOB term requires

the seller to clear the goods for export. (Note: The U.S. Government sometimes uses a made-up term FOB Destination to require the seller to take responsibility for delivering the goods at destination rather than the correct Incoterm of DDP.)

**CFR (Cost and Freight) (...Named Port of Destination):** A Term of Sale where the seller pays the costs and freight necessary to bring the goods to the named port of destination,

Terms of Sale but the risk of loss of or damage to the goods, as (continued) well as any additional costs due to events occurring after the time the goods have been delivered on board the vessel, is transferred from the seller to the buyer when the goods pass the ship's rail in the port of shipment. The CFR term requires the seller to clear the goods for export.

**CIF (Cost, Insurance and Freight) (...Named Place of Destination):** A Term of Sale where the seller has the same obligations as under the CFR but also

has to procure marine insurance against the buyers risk of loss or damage to the goods during the carriage. The seller contracts for insurance and pays the insurance premium. The CIF term requires the seller to clear the goods for export.

CPT (Carriage Paid To) (...Named Place of Destination): A Term of Sale which means the seller pays the freight for the carriage of the goods to the named destination. The risk of loss of or damage to the goods, as well as any additional costs due to events occurring after the time the goods have been delivered to the carrier, is transferred from the seller to the buyer when the goods have been delivered into the custody of the carrier. If subsequent carriers are used for the carriage to the agreed upon destination, the risk passes when the goods have been delivered to the first carrier. The CPT term requires the seller to clear the goods for export.

CIP (Carriage and Insurance Paid To) (...Named Place of Destination): A Term of Sale which means the seller has the same obligations as under CPT, but with the addition that the seller has to procure cargo insurance against the buyers risk of loss of or damage to the goods during the carriage. The seller contracts for insurance and pays the insurance premium. The buyer should note that under the CIP term the seller is required to obtain insurance only on minimum coverage. The CIP term requires the seller to clear the goods for export.

DAF (Delivered At Frontier) (...Named Place): A Term of Sale which means the sellers

fulfill their obligation to deliver when the goods have been made available, cleared for export, at the named point and placed at the frontier, but before the customs Terms of Sale border of the adjoining country.

DDU (Delivered Duty Unpaid) (...Named Port of Destination): A Term of Sale where the seller fulfills his obligation to deliver when the goods have been made available at the named place in the country of importation. The seller has to bear the costs and risks involved in bringing the goods thereto (excluding duties, taxes and other official charges payable upon importation) as well as the costs and risks of carrying out customs formalities.

The buyer has to pay any additional costs and to bear any risks caused by failure to clear the goods for in time.

DDP (Delivered Duty paid) (...Named Port of Destination): Delivered Duty Paid means that the seller fulfills his obligation to deliver when the goods have been made available at the named place in the country of importation. The seller has to bear the risks and costs, including duties, taxes and other charges of delivering the goods thereto, clear for importation. While the EXW term represents the minimum obligation for the seller, DDP represents the maximum.

DES (Delivered Ex Ship) (...Named Port of Destination): A Term of Sale where the seller fulfills his/her obligation to deliver when the goods have been made available to

the buyer on board the ship, uncleared for import at the named port of destination. The seller has to bear all the costs and risks involved in bringing the goods to the named port destination.

DEQ (Delivered Ex Quay, [Duty Paid]) (...Named Port of Destination): A Term of Sale which means the DDU term has been fulfilled when the goods have been available to the buyer on the quay (wharf) at the named port of destination, cleared for importation.

The seller has to bear all risks and costs including duties, taxes and other charges of delivering the goods thereto.

TBN

To Be Nominated (when the name of a ship is still unknown).

TEU

Abbreviation for Twenty foot Equivalent Unit.

Third Party Logistics (3PL)

A company that provides logistics services to other companies for some or all of their logistics needs. It typically includes warehousing and transportation services. Most 3PLs also have freight forwarding licenses.

Tonnage

100 cubic feet.

Through Rate

The total rate from the point of origin to final destination.

Throughput Charge

The charge for moving a container through a container yard off or onto a ship.

Tide Tables

The tables stipulated by Hydrographic Surveyors, giving Time & Height of Low & High Tides of any Port on any Given day of the Year, are called Tide Tables.

### Time Charter

A contract for leasing between the ship owners and the lessee. It would state, e.g., the duration of the lease in years or voyages.

### Time Draft

A draft that matures either a certain number of days after acceptance or a certain number of days after the date of the draft.

### TIR

Transport International par la Route.

Road transport operating agreement among European governments and the United States for the international movement of cargo by road. Display of the TIR carnet allows sealed containerloads to cross national frontiers without inspection.

### TL

Abbreviation for Trailer Load.

### TOFC

Abbreviation for Trailer on Flat Car. The movement of a highway trailer on a railroad flatcar. Also known as Piggyback.

### TonMile

A unit used in comparing freight earnings or expenses. The amount earned from the cost of hauling a ton of freight one mile. The movement of a ton of freight one mile.

### Tonnage

Generally refers to freight handled.

### TopAir Delivery

A type of air circulation in a container. In top air units, air is drawn from the bottom of the container, filtered through the evaporator for cooling and then forced through the ducted passages along the top of the container. This type of airflow requires a special loading pattern.

Towage

The charge made for towing a vessel.

Tractor

Unit of highway motive power used to pull one or more trailers/containers.

Trade Acceptance

A time or a date draft that has been accepted by the buyer (the drawee) for payment at maturity.

Traffic

Persons and property carried by transport lines.

Trailer

The truck unit into which freight is loaded as in tractor trailer combination. See Container.

Tramp Line

An ocean carrier company operating vessels not on regular runs or schedules. They call at any port where cargo may be available.

Transport

To move cargo from one place to another.

Transship

To transfer goods from one transportation line to another, or from one ship to another.

Transshipment Port

Place where cargo is transferred to another carrier.

Trust Receipt

Release of merchandise by a bank to a buyer while the bank retains title to the merchandise. The goods are usually obtained for manufacturing or sales



purposes. The buyer is obligated to maintain the goods (or the proceeds from their sales) distinct from the remainder of the assets and to hold them ready for repossession by the bank.

#### Turnaround

In water transportation, the time it takes between the arrival of a vessel and its departure.

#### Tween Deck

The Compartment below Main Deck and above Lower Hold of the Hatch is called the Tween Deck.

#### Twist Locks

A set of four twistable bayonet type shear keys used as part of a spreader to pick up a container or as part of a chassis to secure the containers.

#### TwoWay Pallet

A pallet so designed that the forks of a fork lift truck can be inserted from two sides only.

#### UCP

Abbreviation for the Uniform Customs and Practice for Documentary Credits, published by the International Chamber of Commerce. This is the most frequently used standard for making payments in international trade; e.g., paying on a Letter of Credit. It is most frequently referred to by its shorthand title: UCP No. 500. This revised publication reflects recent changes in the transportation and banking industries, such as electronic transfer of funds.

#### UFC

Abbreviation for Uniform Freight Classification.

#### ULCC

Ultra Large Crude Carrier. A tanker in excess of 320,000dwt.

#### Ullage

The space not filled with liquid in a drum or tank. The distance between the upper level of any liquid in a tank or in a can or in a barrel and the inside of the tank or the can or the barrel is called Ullage. On a ship mostly the tanks which carry liquid have Ullage Tables.

#### UN/EDIFACT

United Nations EDI for Administration, Commerce and Transport. EDI Standards are developed and supported by the UN for electronic message (data) interchange on an international level.

#### Unclaimed Freight

Freight that has not been called for or picked up by the consignee or owner.

#### Undercharge

To charge less than the proper amount.

#### Underway

A vessel is underway when it is not at anchor, made fast to the shore, or aground.

#### Uniform Customs and Practices for Documentary Credits (UCP)

Rules for letters of credit drawn up by the Commission on Banking Technique and Practices of the International Chamber of Commerce in consultation with the banking associations of many countries.

See Terms of Payment.

#### Unit Load

Packages loaded on a pallet, in a crate or any other way that enables them to be handled at one time as a unit.

#### Unit Train

A train of a specified number of railcars, perhaps 100, which remain as a unit for a designated destination or until a change in routing is made.

#### Unitization

The consolidation of a quantity of individual items into one large shipping unit for easier handling. Loading one or more large items of cargo onto a single piece of equipment, such as a pallet.

#### Unloading

Removal of a shipment from a vessel.

#### USPPI United States Principal Party of Interest

The party that receives the primary benefit from an export transaction, usually the seller of the goods.

#### Validation

Authentication of B/L and when B/L becomes effective

#### Vanning

A term for stowing cargo in a container.

#### Variable Cost

Costs that vary directly with the level of activity within a short time. Examples include costs of moving cargo inland on trains or trucks, stevedoring in some ports, and shortterm equipment leases. For business analysis, all costs are either defined as variable or fixed. For a business to break even, all fixed costs must be covered. To make a profit, all variable and fixed costs must be recovered plus some extra amount.

#### Ventilated Container

A container designed with openings in the side and/or end walls to permit the ingress of outside air when the doors are closed.

#### Vessel Supplies for Immediate Exportation (VSIE)

Allows equipment and supplies arriving at one port to be loaded on a vessel, aircraft, etc., for its exclusive use and to be exported from the same port.

#### Vessel Manifest

The international carrier is obligated to make declarations of the ships crew and contents at both the port of departure and arrival. The vessel manifest lists various details about each shipment by B/L number. Obviously, the B/L serves as the core source from which the manifest is created.

#### VLCC

Very Large Crude Carrier. A tanker of 200,000 to 319,000dwt. It can carry about 2 million barrels of crude oil.

#### VLFO Vessel Load Free Out

The loading and discharge terms for the cargo to be shipped, as agreed to in the charter party. The vessel (carrier) pays for the loading of the cargo on board the ship and the receiver pays for the discharge

of the cargo from the ship to the pier.

#### Voluntary Ship

Any ship which is not required by treaty or statute to be equipped with radiotelecommunication equipment.

#### War Risk

Insurance coverage for loss of goods resulting from any act of war.

#### Warehouse

A place for the reception, delivery, consolidation, distribution, and storage of goods/cargo.

#### Warehouse Entry

Document that identifies goods imported when placed in a bonded warehouse. The duty is not imposed on the products while in the warehouse but will be collected when they are withdrawn for delivery or consumption.

#### Warehouse Withdrawal for Transportation Immediate Exportation (WDEX)

Allows merchandise that has been withdrawn from a bonded warehouse at one U.S. port to be exported from the same port exported without paying duty.

### Warehouse Withdrawal for Transportation (WDT)

Allows merchandise that has been withdrawn from a bonded warehouse at one port to be transported in bond to another port, where a superseding entry will be filed.

### Warehouse Withdrawal for Transportation Exportation (WDT&E)

Allows merchandise that has been withdrawn from a bonded warehouse at one port to be transported in bond through the U.S. to be exported from another port, without paying duty.

### Warehousing

The storing of goods/cargo.

### Waybill (WB)

A document prepared by a transportation line at the point of a shipment; shows the point of the origin, destination, route, consignor, consignee, description of shipment and amount charged for the transportation service. It is forwarded with the shipment or sent by mail to the agent at the transfer point or waybill destination. Abbreviation is WB. Unlike a bill of lading, a waybill is NOT a document of title.

### Weight Cargo

A cargo on which the transportation charge is assessed on the basis of weight.

### Weights and Measures/Measurement ton:

40 cubic ft or one cubic meter

Net ton/short ton 2,000 lbs

Gross ton/long ton 2,240 lbs

Metric ton/kilo ton 2,204.6 lbs

Cubic meter 35.314 cubic ft

### Well Car

Also known as stack car. A dropframe rail flat car.

### Wharf

A structure built on the shore of a harbor extending into deep water so that vessels may lie alongside. See also Dock and Pier.

#### Wharfage (Whfge.)

Charge assessed by a pier or dock owner against freight handled over the pier or dock or against a steamship company using the pier or dock.

#### WIBON

Whether In Berth or Not.

#### Wheel House

This is generally situated on the Bridge of the ship. The Steering Wheel is fitted in this space, and the ship is maneuvered from here. This space is called the Wheel House.

#### Windy Booking

A freight booking made by a shipper or freight forwarder to reserve space but not actually having a specific cargo at the time the booking is made. Carriers often overbook a vessel by 10 to 20 percent in recognition that windy booking cargo will not actually ship.

#### Without Recourse

A phrase preceding the signature of a drawer or endorser of a negotiable instrument; signifies that the instrument is passed onto subsequent holders without any liability to the endorser in the event of nonpayment or nondelivery.

#### W.M. (W/M)

Abbreviation for Weight or Measurement; the basis for assessing freight charges. Also known as worm. The rate charged under W/M will be whichever produces the highest revenue between the weight of the shipment and the measure of the shipment. The comparison is based on the number of metric tons the cargo weights compared to the number of cubic meters of space the cargo measures. The prior English method was one long ton compared to forty cubic feet.

#### WPA

Abbreviation for With Particular Average.

W.T.L.

Western Truck Lines.

WWD

Weather Working Days.

Yard

A classification, storage or switching area.

YorkAntwerp Rules of 1974

Established the standard basis for adjusting general average and stated the rules for adjusting claims.

Zulu Time

Time based on Greenwich Mean Time.